



Welcome to
INTERNATIONAL COLDWATER PRAWN FORUM

NOVEMBER 9, 2017
GRAND HOTEL, REYKJAVIK, ICELAND



INTERNATIONAL COLDWATER PRAWN FORUM - ICWPF

The International Coldwater Prawn Forum (ICWPF) is an international non-profit organization.

The ICWPF offers the stakeholders to acquire an overview of the status of coldwater prawns. It brings together professionals, specialists and traders in the industry to share information and exchange ideas regarding resources, production, opportunities, challenges and developments of the market.

The ICWPF is responsible for the biennial conference as well as the annually returning industry meetings.

The roots of the ICWPF go back to 1982 when the first International Shellfish Conference took place. From the 1990s on, the sector gathered in the Nordic Prawn Meetings that resulted in the initiation of the International Coldwater Prawn Forum.

As a consequence, the first International Coldwater Prawn Forum meetings took place in 1995 at Fishmongers' Hall in London.

The ICWPF is headed by the Board which is accountable to the General Assembly as the association's highest authority.

The board members include:

- **Simon Jarding**, Royal Greenland, Denmark (Chairman)
- **Charles Kirschbaum**, Pacific Seafood, US
- **Yngvi Óttarsson**, Icelandic Export Center Ltd., Iceland
 - **Jon Edvald Halldorsson**, Holmadrangur, Iceland
- **Tor-Edgar Ripman**, Norges Råfisklag, Norway
- **Dennis Coates**, Clearwater Seafoods, Canada
- **Johan Joensen**, Fish, Food and Allied Workers, Canada
- **Tom Harry Clausen**, Stella Polaris, Norway
- **Nick Edwards**, Shrimp Producers Marketing Cooperative, US
- **Gert Nielsen**, Launis A/S, Denmark
- **Jens Henrik Møller**, GEMBA Seafood Consulting, Denmark (Secretary)



For more information go to www.icwpf.com

International Coldwater Prawn Forum is based at GEMBA Seafood Consulting A/S, Venlighedsvej 6, DK-2970 Hørsholm

Thanks to all the supporters of ICWPF17

 <p>Visit Ocean Prawns at: www.ocean-prawns.com</p>	<p>Ocean Prawns is managing three of the world's most modern prawn trawlers and catch 20,000 tonnes of high quality MSC Certified Pandalus Borealis in the North Atlantic each year.</p> <p>Ocean Prawns has more than 30 years of experience in the prawn industry and is today managed by Kristian Jensen, a third-generation fisherman. Kristian started his career in salmon fishery and seized the opportunity of the developing prawn fishery in the North Atlantic. Today Ocean Prawns is one of the largest suppliers of prawn from the North Atlantic.</p>
 <p>Visit Royal Greenland at: www.royalgreenland.com</p>	<p>Royal Greenland is a vertically integrated company with direct access to North Atlantic raw material and is among the largest global suppliers of high quality cold water prawns and Greenland halibut. Royal Greenland's position is based on a deep understanding of global customer and consumer needs and we strive for the strongest market- position and presence.</p> <p>The core business is high quality seafood that we catch in the endless depths and pristine fiords of the North Atlantic - with Greenland at the heart as our strong home base. It is our obligation to make the most of these unique raw materials in a sustainable way, for the benefit of the nations, the peoples and the societies that granted us access to them.</p>
 <p>Visit Iceland Seas at: www.iec.is</p>	<p>Iceland Seas branded Coldwater prawns are marketed by Icelandic Export Center Ltd, packed at Dögun peeling plant in Iceland as well as a number of dedicated shrimp vessels fishing various parts of the North Atlantic. The operation started in 1972 and is currently a vertically integrated operation - from the fishing ground to the market. The product assortment includes premium quality cooked peeled and cooked shell-on prawns.</p>
	<p>The Oregon Trawl Commission (OTC) is a seafood commodity commission that represents Oregon's trawl fisheries. The mission of the OTC is to enhance the image of the trawl industry and increase opportunities, industry wide, for sustainable profitability and a healthy industry, through promotion, education, research, initiating, tracking, and commenting on legislation and regulation. As such, the OTC is the client for the MSC certification of Oregon's pink shrimp fishery, which was the first certified shrimp fishery in the world.</p>
 <p>Visit Ocean Choice www.oceanchoice.com</p>	<p>Ocean Choice International (OCI) is one of Canada's leading vertically integrated seafood harvesting, processing and marketing companies with operations throughout Atlantic Canada and sales and marketing offices around the globe, including the U.K and Europe. OCI is Canada's largest wild fish quota holder and is a leader in the seafood industry in fishing, processing technology and market development, supplying more than 100 million lbs. of seafood to over 35 countries and employing more than 2000 people during peak fishing seasons.</p> <p>With a continual focus on improving quality, Coldwater prawns remain a core species within OCI's product portfolio. Harvested from Canadian MSC certified fisheries these Coldwater prawns are available in both IQF cooked and peeled and whole shell on formats.</p>






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 <p>Visit Pacific Seafood at: www.pacseafood.com</p>	<p>From its humble beginnings in 1941, Pacific Seafood has grown to employ over 2500 people at over 35 facilities, with processing, aquaculture and distribution facilities in seven U.S. states and Canada. Although the company has grown in size, it is still family-owned and family-focused while always being dedicated to delivering the best seafood products and the best customer service anywhere. Pacific Seafood is today the leading producer of <i>Pandalus jordani</i> which is caught along the US and Canadian West Coast. Pacific Seafood owns and operates six shrimp processing plants in California, Oregon, Washington, and British Columbia Canada, positioning itself to take full advantage of the resource. In 2017, Pacific Seafood handled more than 60% of the recorded catches of Pink Shrimp landed on the West coast.</p>
 <p>Visit Clearwater at: www.clearwater.ca</p>	<p>Based out of Nova Scotia, Canada, Clearwater Seafoods is one of North America's largest vertically-integrated seafood companies. Clearwater operates from 'ocean to plate, holding fishing quotas and owning vessels and processing facilities, enabling reliable, year-round delivery to its customers worldwide. It's recognized globally for its wild-caught and premium-quality cold water shrimps, scallops, lobster, clams and crab. Since its founding in 1976, Clearwater has invested in its resource ownership, technology, conservation research and management to sustain and grow its wild seafood resource. This commitment has established Clearwater as a global leader in sustainable seafood excellence.</p>
 <p>QIKIQTAAALUK CORPORATION & Group of Companies</p>	<p>Qikiqtaaluk Corporation (QC) is the Regional Inuit Birthright Development Corporation owned by the Qikiqtani Inuit Association, the Regional Inuit Organization (RIO) as defined by the Nunavut Land Claims Agreement representing the Inuit of the Qikiqtani Region of Nunavut. QC was formed in 1983, it has 1.5 of the 17 Canadian offshore shrimp licences as well as shrimp and turbot allocations from the Nunavut Wildlife Management Board. QC owns and operates the 76 meter multi species factory freezer vessel the Saputi and it produces a variety of cooked and raw shell on prawns.</p>
 <p>Fisheries and Land Resources</p>	<p>The Department of Fisheries and Land Resources promotes the development of the province's fishing and aquaculture industries. The Provincial Government works with industry and other partners to ensure the fishery is economically viable, internationally competitive, and ecologically sustainable over the long term. The objective is to optimize the value of the fishery for all participants and for the province, ensuring the long-term security of resources for the benefit of future generations of Newfoundlanders and Labradorians. The entire Newfoundland and Labrador seafood industry is valued at over \$1 billion CAD and employs over 17,000 people in its various sectors.</p>
	<p>The Norwegian Seafood Council (NSC) works with the Norwegian fisheries and aquaculture industry to develop markets for Norwegian seafood and to increase the value of Norwegian seafood. We do this through market insights, market development, risk management and reputational risk management in select markets around the world. Our head office is located in Tromsø, Norway, and we have representatives in Sweden, UK, Germany, France, Spain, Portugal, Italy, Brazil, Japan, Singapore, China and USA. In addition, we work to find opportunities for Norwegian seafood in new and established markets. Norwegian cold water prawns are left to slowly mature in cold, clear Arctic waters for a remarkably intense flavor and colour. All certified sustainable and responsible wild catch.</p>

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 <p>Laitram Machinery</p> <p>Visit Laitram Machinery at: www.laitrammachinery.com</p>	<p>Laitram Machinery is an international manufacturer of seafood, nuts and vegetables processing equipment that revolutionized the shrimp processing industry, with the invention of the world's first Automated Shrimp Peeler. Our culture of continuous improvement and innovation continues as we strive to deliver compelling, game changing products, by partnering with seafood processors worldwide.</p> <p>Since 1949 Laitram Machinery has pioneered innovative, high-performance Automated Shrimp Peeling and Steam Cooking Systems that improve customers' profitability for processors worldwide. Globally, Laitram has leased/sold over 300 Peeling Systems and 180 CoolSteam® Cookers to Processors in more than 50 countries.</p> <p>The success of Laitram Machinery lies not only in the quality and performance of our machines, but also in the seamless, excellent, and consistent service we provide to our customers.</p>
<p>STELLA POLARIS</p> <p>SEAFOOD FROM THE ARCTIC NORWAY</p> <p>Visit Stella Polaris at: www.stellapolaris.no</p>	<p>Stella Polaris was founded in 1968 as a traditional fish landing in the small village of Kårvikhamn in Troms. In the mid-80s, we began producing prawns and have since then dedicated all of our expertise to this delicacy. Today, Stella Polaris is one of the world's leading producers of coldwater prawns, and supplies cooked, peeled and frozen prawns to fast-moving consumer goods business, catering and industries all over the world. Stella Polaris still has its production plant and head office in Kårvikhamn, a village in the seafood-rich Senja region in Troms. Our sales and logistics department is based in Kystens Hus in Tromsø.</p>
 <p>Intech International a/s</p> <p>Visit Intech International at: www.intechint.dk</p>	<p>Intech International was founded in 1999 in Denmark and is a leading company on developing process equipment for the fish and food/meat industry. Intech International has a comprehensive range of standard machines and equipment for the fishing industry both on land and on the vessels. We have specialized in design and manufacturing of complete and customized plants that can be either fitted into a land based factory or on board the fishing vessel.</p>
 <p>Visit Dolav International at: www.dolav.com</p>	<p>DOLAV Plastic Products was established in Southern Israel in 1976 and is involved in the production and marketing of large volume, heavy duty box pallets for the food industry. Through several decades, Dolav has been a preferred supplier of plastic boxes for the European fishing and aquaculture industry. Dolav has always focused a tight partnership around product development together with the fishing and aquaculture industry.</p>
 <p>Fisheries Iceland</p> <p>Visit Fisheries Iceland at: www.sfs.is</p>	<p>Fisheries Iceland is the Icelandic fishing vessel owner and processing organisation. The main goal of Fisheries Iceland is to increase value creation from a scarce resource, i.e. fish. The fishing industry is a competitive industry with high demand for professionals with diverse backgrounds, education and experience. Fisheries Iceland will safeguard the interests of its members and function as Iceland's association of companies in the fishing industry.</p>
<p>Danish Seafood Association</p>  <p>Visit Danish Seafood Association at: www.danishseafood.org</p>	<p>Danish Seafood Association is the association and the political voice of more than 100 Danish companies active in processing and trade in seafood products. The aim is to provide for a competitive business framework in Denmark while acting in a truly global business climate. The Danish production of fish and shellfish is effective and innovative and the commercial competences high. Danish Seafood Association is presently engaged in more projects – one of them aiming to establish profitable use of shells from cold water prawns.</p>

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 <p>Visit North Atlantic Seafood at: www.nor-seafood.com</p>	<p>The North Atlantic Seafood Forum is the world's largest seafood business conference, and a leading executive meeting place for the seafood industry. In Bergen, March 6-8 2018, around 950 delegates from more than 35 countries and 350 companies will attend NASF. The NASF conference will provide new and invaluable insights and give you the fast-track to the global seafood markets.</p> <p>The 13th conference in 2018 is an excellent opportunity to meet and interact with the leading world seafood operators, and other key players, along with financial institutions from the largest seafood capital market, all in the same venue. At the conference in 2018 a dedicate side-event on shellfish will be organized in cooperation with ICWPF.</p>
 <p>Visit Intrafish at: www.intrafish.com</p>	<p>IntraFish Media is the world's leading news and information provider to seafood professionals with offices across the globe and reporters working around the clock. With web and printed titles covering the full seafood value chain, we provide the most comprehensive coverage of the industry, including seafood markets, processing, fisheries and aquaculture. IntraFish Media is headquartered in Bergen, Norway, with offices in Seattle, London, New York, Berlin, Puerto Varas, Cape Town, Kuala Lumpur and Singapore.</p>
 <p>Visit Eurofish at: www.eurofish.dk</p>	<p>Eurofish is an international organization for the development of fisheries and aquaculture in Europe focusing on the post-harvest sector. Eurofish contributes to the development of fisheries and aquaculture by publishing marketing and industry related information in the Eurofish Magazine, its website, and on the organization's website, as well as by organizing conferences, workshops, seminars, business-to-business meetings.</p> <p>A variety of projects is implemented in the fields of trade and markets, fish processing and aquaculture. Eurofish has in-depth knowledge about the fisheries and aquaculture sector in Europe and neighboring countries, and an extensive network in the region</p>
 <p>Visit Undercurrent news at: www.undercurrentnews.com</p>	<p>Undercurrent News provides forward-looking and actionable, seafood market intelligence for a global audience. Our aim is to shed light on the complex supply, pricing, demand and consolidation dynamics of this internationally traded commodity, allowing our readers to run their businesses better.</p> <p>As a media company founded by journalists, we take pride in our unrivaled coverage, our business focus and in being 100% independent. Alongside our daily coverage of markets, prices, and companies, we get exclusives, provide insight and break news on acquisitions before anyone else does, and we strive to go in-depth and get the story behind the news.</p> <p>This approach has seen Undercurrent continue to expand, having become the world's most-read news site on the global seafood trade.</p>
 <p>Visit SeafoodSource at: www.seafoodsource.com</p>	<p>SeafoodSource serves as the official media for Seafood Expo North America, Seafood Expo Global and Seafood Expo Asia, and is committed to delivering the highest quality news, business insights and educational resources available to the seafood industry. With an editorial team spanning the globe, monthly site visits exceeding 135,000 and the largest newsletter subscriber base in the industry, SeafoodSource prides itself on being the go-to knowledge resource for seafood professionals and continues to build its suite of reliable and exclusive content to better serve the community at large.</p>






Speakers/moderators and panelists profiles

<p>SIMON JARDING</p> 	<p>Simon Jarding is Managing Director of Quinsea Fisheries Ltd based in Newfoundland and Labrador. As a result of Royal Greenlands acquisition of Qiuinsea Fisheries in 2016, Simon Jarding accepted to continue his career within the Royal Greenland group with a permanent move to Canada to head the Newfoundland based operation. Simon Jarding has served Royal Greenland for 16 years previously as Director of Business Development, head of the Category Management of Shellfish and worked very close with the Coldwater prawn business bridging the link from sales to production across Royal Greenland's subsidiaries. Prior to joining Royal Greenland Mr. Jarding was engaged as seafood consultant and worked on international assignments in Asia and Africa. His educational background sets off in a M.Sc. in fish processing and aquaculture and a bachelor in economics. The past years focus has been on implementing a successful improvement program in Royal Greenland's operations, whereas the current position is a leading position in Royal Greenland's newly launched growth strategy. Simon is chairman of ICWPF.</p>
<p>HEIÐRÚN LIND MARTEINSDÓTTIR</p> 	<p>Heidrun Marteinsdottir is the CEO of Fisheries Iceland, the association of companies in the Icelandic fishing industry. The association represents about 97 per cent of the fisheries in Iceland.</p> <p>Heidrun started working for the association in 2016, having previously worked as an Attorney and Partner at LEX Law Offices in Iceland. Heidrun is an experienced litigator and licensed to work as a securities broker. Furthermore, Heidrun sits on the board of SA-Business Iceland, the service organisation for Icelandic businesses.</p>
<p>CECILE LANDSVERK</p> 	<p>Born in Oslo, 13 June 1954. Arrived in Reykjavik 1 September 2014 to take up her duty as Ambassador of Norway to Iceland.</p> <p>Candidate Magister from the University of Oslo, with degrees in Public law, International law, Italian and French.</p> <p>Admitted as trainee in the Norwegian Ministry of Foreign Affairs in 1982. Experience inter alia from working with UN, OSCE and World Bank affairs. Served at the Norwegian Delegation to the UN in New York (1984-87) and at the Norwegian Embassy in Teheran (1989-91). Served as Norway's ambassador to Turkey (2006-11) and Pakistan (2011-14).</p>
<p>YNGVI ÓTTARSSON</p> 	<p>Yngvi Ottarsson is Managing Director of Icelandic Export Center Ltd, supplier of Iceland Seas prawns. He has an engineering degree from the University of Iceland and an MBA degree from Duke University.</p> <p>Yngvi has been with Icelandic Export Center since 1996 that is involved in harvesting, processing and marketing Coldwater prawns from all around the North Atlantic. He has served on ICWPF steering committee since 2010 on behalf of the prawn industry in Iceland.</p>
<p>ART MILLER</p> 	<p>Art Miller is a Research Oceanographer and a Senior Lecturer in Climate Sciences at the Scripps Institution of Oceanography (UCSD). He is also currently serving as Head of the Oceans and Atmosphere Section of SIO. Art studies oceanic influences on climate variability using a combination of computer simulation models and observational analysis. He also is increasingly involved in working with biologists to try to understand how physical oceanographic changes affect ocean ecosystems. He is the author or co-author of more than 100 refereed publications on many different topics, including the impacts of climate changes on fish populations.</p>







Speakers/moderators and panelists profiles

<p>JAMES BAIRD</p> 	<p>James Baird is currently the Chairperson of the Newfoundland and Labrador Groundfish Industry Development Council (NLGIDC). He retired in 2012 after a 35-year career at Fisheries and Oceans Canada with science and fisheries management responsibilities. Since 2012 he has been working as a fisheries and ecosystems management consultant. James has been with the NLGIDC since its inception in early 2016. The Industry Development Council has been working on issues related to the transition from a shellfish dominated industry to one that will eventually rely more heavily on a variety of Groundfish resources.</p>
<p>CARSTEN HVINGEL</p> 	<p>Carsten Hvingel is a specialist within stock assessment and fisheries advice. Currently head of section at the Norwegian Institute of Marine Research. His department is specialized in sea bottom ecology including shell fish. Carsten has through his career been directly involved in the assessment of most shrimp stocks in the North Atlantic: The East and West Greenland stocks through his employment at the Greenland Institute of Natural Resources, The Canadian domestic stocks, through consultancy work, the NAFO 3M and 3LNO stocks through engagement in NAFO and the North Sea and Barents Sea stocks in his recent employment in Norway. He has chaired the ICES and NAFO shrimp assessment groups, and other technical groups relating to shrimp assessment.</p>
<p>SCOTT GROTH</p> 	<p>Scott Groth is the principal manager of Oregon's pink shrimp (<i>Pandalus jordani</i>) fishery, the U.S. west coasts dominant shrimp fishery. He has worked for Oregon Department of Fish and Wildlife (ODFW) for more than 15 years and has been involved in research, monitoring and management of abalones, clams, crab, sea urchins, and shrimp (including pink shrimp and spot prawn). In addition to working with Oregon fisheries, Scott has worked in fisheries and with fishermen of the U.S. Northeast, Mid-Atlantic and Alaska.</p>
<p>CHARLES KIRCHBAUM</p> 	<p>Charles Kirschbaum is acting GM Category Management for Pacific Seafood's processing division. Charles has been with Pacific Seafood since 1990 involved in processing sales and management of items Pacific produces and sells around the world.</p> <p>Charles has been an active member in the ICWPF since 2012 and part of the steering committee since 2013.</p>
<p>CAREY BONNELL</p> 	<p>Carey Bonnell has gained broad experience in fisheries development and sustainability starting with his early upbringing in a fishing community on Newfoundland's Northern Peninsula. He began his career in 1997 as a technical assistant at the Fishing Technology Unit. In 2000 Carey moved to Nunavut and progressed to Acting Deputy Minister of the Government of Nunavut's Department of Environment. In 2005, he joined the Canadian Centre for Fisheries Innovation and was promoted to Managing Director in January 2007. In January of 2010 Carey was appointed as Head of the School of Fisheries within the Fisheries and Marine Institute of Memorial University which is the position he holds today.</p>

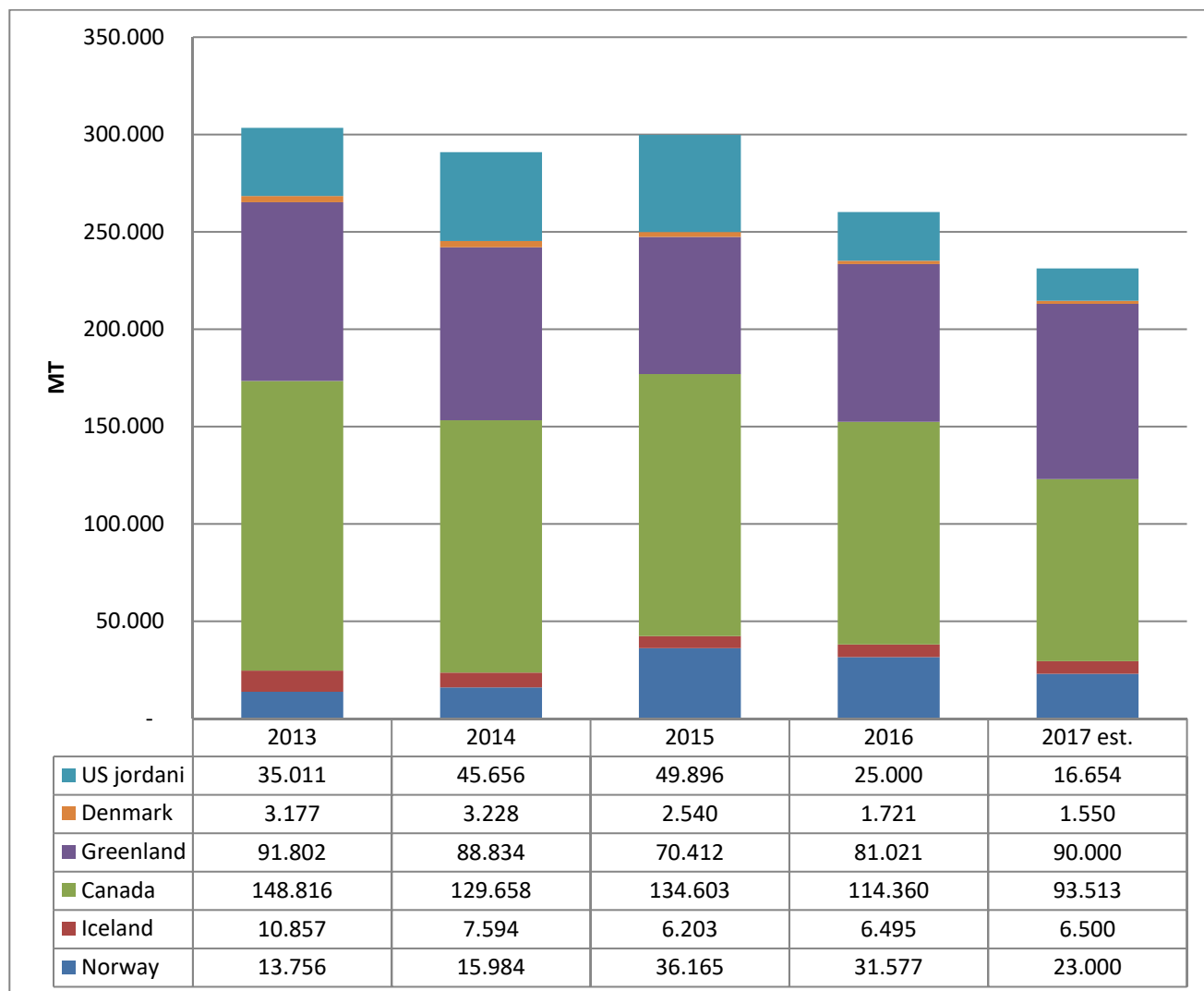
Speakers/moderators and panelists profiles

<p>NICK EDWARDS</p> 	<p>Nick Edwards has been a U.S. commercial fisherman for 38 years owner of the fishing vessel Carter Jon. Nick is a steward of the West Coast fisheries; he resides on the boards ODCC, BSCC, SOORC, FISHCRED, OWET, SPMC and is board member to the "ICWPF".</p> <p>"ODCC" Oregon Dungeness Crab Commission, "BSCC" Bandon Submarine Cable Council, "SOORC" Southern Oregon Oceans Resource Coalition, "OWET" Oregon Wave Energy Trust and "SPMC" Shrimp Producers Marketing Cooperative. Representing the fishing Industry on multiple levels.</p>
<p>MELANIE SIGGS</p> 	<p>Melanie Siggs has extensive experience of working internationally across both commercial and NGO sectors and holds a Masters in Responsibility & Business Practice. She works predominantly addressing issues relating to standards, policy and supply chains in food and timber, although she is best known for her work on fisheries and aquaculture in the past 10 years. Prior to joining Sancroft Melanie spent time with US NGO Environmental Defence Foundation helping to build their European presence, following four years as a Special Adviser to the Prince of Wales' International Sustainability Unit.</p>
<p>FAN XUBING</p> 	<p>Fan Xubing is the founder and CEO Beijing Seabridge Marketing Co and has 20 years of experiences in fishery and agriculture consulting, strategy and management, as well as extensive knowledge about the Chinese and Hong Kong seafood industry and market especially for salmon, whitefish, lobster, shrimp etc.</p> <p>Fan Xubing also helps sustainable fishery organizations like Marine Stewardship Council, Global Aquaculture Alliance and Aquaculture Stewardship Council to educate consumers and trade people in China through social media and e-commerce promotions.</p>
<p>JENS HENRIK MØLLER</p> 	<p>Jens has nearly 30 years of experience in the international seafood industry. Jens holds a M. Sc. Pol. and started as economic advisor and later director in Danish Fishermen Association towards leading positions in The Confederation of Danish Industry. In 2006 Jens founded GEMBA Seafood Consulting which has a dedicated focus to deliver high-end seafood business development, market analyses and fishery development services. Jens is secretary of International ColdWater Prawn Forum 2010 and since 2014 Jens has been representative for the North Atlantic Seafood Forum (NASF) and since 2015 organizer of the Global Shellfish Seminar.</p>
<p>RICHARD WATSON</p> 	<p>Richard Watson is currently Market Analyst at the Seafish Industry Authority, UK. He has an Honours degree in Applied Biology from the University of West of England (Bristol).</p> <p>Richard has been with Seafish since 1991, previously managing the Technology Development Dept. (quality safety and production) and more recently the Market Insight service providing retail, foodservice and trade information to industry</p>
<p>KAREN GALLOWAY</p> 	<p>Karen is an established food marketer and expert in consumer behaviour and seafood. She focuses on understanding the complex demand structure for seafood in the UK and develops strategic communication and research platforms to improve knowledge, commercial advantage and increase consumption. Now an independent marketing consultant, Karen uses her expertise and skill in helping seafood businesses address challenges with retailers, foodservice suppliers and raising awareness for new products challenging marketplaces. She is the vision and energy behind the new Wild Atlantic Prawn collaborative education campaign in the UK.</p>

Speakers/moderators and panelists profiles

<p>FRIDRIK MAR THOR-STEINSSON</p> 	<p>Fridrik is the CEO of Northcoast Seafoods Ltd, Grimsby, UK and has achieved BSc Honours in Fisheries from the University of Akureyri, Iceland. As a young man he worked as a fisherman around the Icelandic waters. Fridrik moved to UK in 2000 where he founded the company Northcoast Seafoods Ltd, which has since become one of the leading coldwater prawn marketing companies in Europe. In 2017, Northcoast Seafoods Ltd were awarded BFFF (British Frozen Food Federation) Gold award 'Seafood product of the year' in British Frozen Retail as well as Gold award 'Frozen Retail product of the year'.</p>
<p>DEREK BUTLER</p> 	<p>Derek Butler is Executive Director of the Association of Seafood Producers (ASP) since 2004, an industry trade association representing seafood producers in Newfoundland and Labrador, Canada. He serves on various industry boards, including the Ministerial Fisheries Advisory Council, One Ocean, and the Centre for Fisheries Ecosystem Research Advisory Board, among others. As CEO of ASP, Derek is responsible for the association operations, public policy, and media, industry and government relations.</p>
<p>GEORGE CHAMBERLAIN</p> 	<p>Dr. George Chamberlain began his career as an aquaculture graduate student in 1975. He later directed aquaculture programs at Ralston Purina International and Monsanto and led the development of an integrated shrimp farm in Malaysia. In 2004, he co-founded iAqua, a shrimp farming technology company which operates facilities in Hawaii and Asia. Chamberlain served as President of the World Aquaculture Society in 1996. In 1997, he assisted in founding the Global Aquaculture Alliance and continues to serve as President.</p>
<p>TOM HARRY KLAUSEN</p> 	<p>Tom Harry Klausen is CEO for Stella Polaris, manufacturer of cooked and peeled coldwater prawns, a company that delivers to major companies in retail and catering in the United Kingdom and the Nordic countries. Prawns are produced both as private label and as their own label.</p> <p>Stella Polaris also has its own sales and marketing company, Stella Polaris Norway that offers a wide range of shrimp products for retail and food service. Tom Harry has a long experience in the seafood business and large knowledge about the prawn industry from catch through production to marketing and sales.</p>
<p>MIKAEL THINGHUUS</p> 	<p>Mikael Thinghuus, aged 55 and a Danish national, is the CEO of Royal Greenland, one of Europe's largest seafood companies.</p> <p>The company is owned by the Greenlandic government and operates trawlers and factories in Greenland and Europe. Mikael Thinghuus joined Royal Greenland in 2011. He previously held a number of CEO and CFO positions in Europe and Asia.</p>
<p>DAVID BLÖNDAL</p> 	<p>David Blöndal is the CEO of Desibel, a business consultancy firm focusing on business structuring and high tech. He has BS in physics and computer science from the University of Iceland.</p> <p>David is the former CEO of Atlantsskip which was the third largest shipping company in Iceland. Since the banking collapse in 2008 he has worked as an independent consultant, with clients such as a group of banks holding 1/3 of the €60b claims on Iceland after the collapse. He has also done extensive analysis on the sustainability of the Icelandic export industries, especially the effect of technological development and received a grant from the Icelandic Prime Ministry to support the project.</p>

The development in landings of cold water prawns from main fishing areas





INTERNATIONAL COLDWATER PRAWN FORUM CONFERENCE 2017

09:00

Welcome to ICWPF

Chairman of International Coldwater Prawn Forum, Mr. Simon Jarding, Royal Greenland, CA

Welcome to Iceland and keynote speech

CEO, Mrs. Heiðrún Lind Marteinsdóttir, Fisheries Iceland, IS

Keynote speech

Ambassador, Mrs. Cecilie Landsverk, Embassy of Norway in Reykjavik, Iceland, NO

SESSION 1: VIEWS ON CATCH AND PRODUCTION OF COLD WATER PRAWN

Moderator: CEO Mr. Yngvi Óttarsson, IEC, Iceland

09:20

"climate change – what impacts, and forecasts can we expect?"

Senior Lecture Dr. Mr. Art Miller, Head of Oceans and Atmosphere, Scripps Institution of Oceanography, University of California, US

"environmental changes in the sea – what will happen in the waters around Newfoundland and Labrador?"

Chairman Mr. James Baird, Newfoundland and Labrador Groundfish Industry Development Council, CA

"prawns and cods – what is the swing in the North Atlantic?"

Professor Dr. Mr. Carsten Hvingel, Head of Research Group Bottom Habitats and Shellfish, Institute of Marine Research, NO

"conservation matters - what will happen with prawn and other species in the Pacific?"

Project Leader Mr. Scott Groth, South Coast Shellfish, Oregon Department of Fish and Wildlife, OR, US

Q and A

11:00 **Coffee break and networking**

SESSION 2: VIEWS ON INNOVATION AND TURNING POINTS FOR THE COLD WATER PRAWN INDUSTRY

Moderator: Director Mr. Charles Kirschbaum, Pacific Seafood Group, US

11:20

"adaption to changes in prawn stocks – how will the industry adapt this time?"

Head – School of Fisheries Mr. Carey Bonnell, Fisheries and Marine Institute of Memorial University of Newfoundland and Labrador, CA

"new technology in the harvesting of Jordani in the Pacific – how do we utilize this in the best way?"

Secretary Mr. Nick Edwards Secretary, Shrimps Producers Marketing Cooperative, Oregon Trawl Commission, Oregon, US

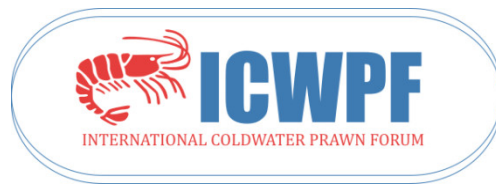
"social sustainability and responsibility – how do we respond to new standards and needs in this arena?"

Associate Director Mrs. Melanie Siggs, Sancroft International, UK

Q and A

12:30

Lunch



SESSION 3: DEVELOPMENT AND FUTURE FOR THE COLD WATER PRAWN CATEGORY

Moderator: Partner Mr. Jens Henrik Møller, GEMBA Seafood Consulting, DK

- 13:30 **"UK the central market – what is the position of cold water shrimp?"**
Market analyst Mr. Richard Watson, Seafish, UK
- "market of China – how to innovate the position of cold water prawn?"**
General Manager Mr. Fan Xubing, Beijing Seabridge Marketing Co., CH
- "Lady Shrimp – how do we use her in the future?"**
Director Mrs. Karen Galloway, KAGC Limited, UK
- Q and A

SESSION 4: WHAT WILL IMPACT THE FUTURE FOR COLD WATER PRAWN

Moderator: Partner Mr. Jens Henrik Møller, GEMBA Seafood Consulting, DK

- 14:30 **"warm water shrimp – global development and trends"**
President Dr. Mr. George Chamberlain, Global Aquaculture Alliance, US
- "fit to Year 2025 - what is the position of seafood in the food market?"**
Director Mr. Derek Butler, Association of Seafood Producers, CA
- "cold water prawn - a chef's perspective"**
*CEO Chef Mrs. CJ Jackson,
The Seafood Training Academy, Billingsgate Seafood Training School, UK*
- Q and A

- 15:30 Coffee break

SESSION 4: THE CEO HOUR

Moderator: Associate Director, Mrs. Melanie Siggs, Sancroft International, UK

- 15:50 **How to increase the value of the cold water prawn category?**
CEO Mr. Mikael Thinghuus, Royal Greenland, GL
- How to take next step in the medico sector?**
CEO Mr. Tom Harry Klausen, Stella Polaris, NO
- Coldwater prawns – alternatives or substitutes**
CEO Mr. Fridrik Mar Thorsteinsson, Northcoast Seafoods, UK
- Shift happens**
CEO Mr. Yngvi Óttarsson, IEC, IS

The CEO hour will be concluded by a panel debate

CLOSING SESSION:

- 16:50 **How to understand the disruptive power of technology and why it matters to the shrimp sector!**
CEO Mr. David Blöndal, DESIBEL, IS
- End of conference and sum up**
Chairman Mr. Simon Jarding, ICWPF
- 17:20 **Coffee and refreshments**

List of delegates – organized by first name

Name	Company/Organisation
Adelheid Stenevik	Coldwater Prawns of Norway AS
Albert Haraldsson	Kampi ehf
Anders Skadhauge	Royal Greenland
Andrew Haigh	TESCO
Arild Stulen	Finny Sirevaag as
Arna Sigurdardottir	Ispolar ehf
Árni Gíslason	Iceland Seafood
Arni Halldorsson	FISK Seafood Ltd.
Arnold Langille	Clearwater
Art Miller	University of California
Artur Nikogosyan	JSC Arktikflot
Bjørn Arild Olsen	Lyngen Reker AS
Bjørn Hansen	NIRAS
Brad Pettinger	OTC
Brian McNamara	Newfound Resources Ltd.
Bruce Chapman	Canadian Association of Prawn Producers
Brynjar Ingason	Kampi ehf
Camiel Derichs	Marine Stewardship Council
Carey Bonnell	University of Newfoundland and Labrador
Carsten Hvingel	Institute of Marine Research, (Norway)
Cecilie Landsverk	Ambassador, Norwegian Embassy, Reykjavik
Charles Boardman	Icelandic Seachill
Charles Kirschbaum	Pacific Seafood
Chris Harris	The Big Prawn Company Ltd
Chris Harris	Bakkavor
Chris Myers	West Fish Canada
Christian Nordahl	Stella Polaris Norway AS
Christine Leach	Oregon Trawl Commission
CJ Jackson	The Seafood School at Billingsgate
Claus Hansen	Royal Greenland
Craig Whiffen	Ocean Choice International
Daniel Barslund	Ocean Prawns
Dany Jabbour	Clearwater
David Blöndal	DESIBEL
Dennis Coates	Clearwater Seafoods
Derek Butler	Association of Seafood Producers
Dmitrii Zamyatin	JSC Arcticflot
Dmitry Stepnov	Maguro
Edgar Coffey	Quin-Sea-Fisheries
Einar Jan Remøy	Arctic Swan AS
Einar Trulssen	Stella Polaris AS
Elín Gróa Karlsdóttir	Innovation Center Iceland
Elisabeth Fischer	Intrafish
Ellie Porter	TESCO
Elvar Lund	Ispolar ehf
Eydun Durhuus	MARESCO A/S
Fan Xubing	Beijing Seabridge Marketing
Frank Midtbøe	Rogaland Fiskesalgslag

Name	Company/Organisation
Friðrik Blomsterberg	Iceland Seafood
Fridrik Thorsteinsson	Northcoast Seafoods
Gavin Bee	Maris Seafoods
George Chamberlain	Globale Seafood Alliance
Gert Nielsen	Launis A/S
Gert Sandvik	Arctic Swan AS
Gisli Gislason	Marine Stewardship Council
Gro Steinshamn	Arctic Swan AS
Gunnar Kristofersson	GK Seafood.is
Gunnlaugur Sighvatsson	MARTAK ehf
Halldór Árnason	Barry Group Inc
Halldór Karlsson	Icelandic Export Center Ltd.
Halldor Leifsson	Nanoq Seafood AS
Hans-Ove Semmingsen	Stella Polaris AS
Harold Moore	Barry Group Inc.
Harry Flaherty	Qikiqtaaluk Corporation
Heather Starkes	FFAW
Hege Furnes	Coldwater Prawns of Norway AS
Heiðrún Lind Marteinsdóttir	Fisheries Iceland
Henning Wegeberg	Wecofish A/S
Henrik Cordsen	Royal Greenland
Henrik Espersen	Ocean Prawns
Henrik Sandgreen	KNAPK
Hilmar Ivarsson	Dogun ehf.
Hilmar Ögmundsson	Naalakkersuisut Government of Greenland
Hjálmar Vilhjálmsson	Icelandic Export Center Ltd.
Ian Dillerstone	Northcoast Seafoods
Ivar Pálsson	Sævörur ehf.
Jack-Robert Moeller	Lyngen Reker AS
Jacob Christiansen	Polar Seafood
James Baird	Newfoundland and Labrador Groundfish Industry Development Council
Jan Brevik	Maritim Food AS
Jan Henrik Bredsand	Skagerakfisk
Jan Roger Lerbukt	Hermes A/S
Jean Lanteigne	Canadian Council of Professional Fish Harvesters
Jens Henrik Møller	GEMBA Seafood Consulting A/S
Jens Hoejrup	Sirena A/S
Jerry Ward	Qikiqtaaluk Corporation
Jesper Lauritzen	Iceberg Seafood A/S
Jette Kjær	Polar Seafood
Johan Joensen	FFAW
John Burt	Quin-Sea-Fisheries
John Woods	Greencore Food To Go Ltd
Jon Edvald Halldorsson	Holmadrangur
Jørgen Isak Olsen	Naalakkersuisut Government of Greenland
Jørgen Lund	North Atlantic Seafood Forum
Jørn-Ole Bertelsen	Chrisfish
Karen Galloway	KAGC Limited

Name	Company/Organisation
Kasper Teilmann	GEMBA Seafood Consulting
Kate Wright	Henryson Foods International Ltd.
Keith Maguire	Seahawk Marine Foods Ltd
Keith Sullivan	FFAW
Keld Laursen	Polar Seafood Denmark A/S
Kersti Haugan	GEMBA Seafood Consulting
Kim Gibson	Oregon Trawl Commission
Kjell-Arild Tøfte	Skagerak fisk
Knut Helge Vestre	Coldwater Prawns of Norway AS
Kolbjørn Pettersen	Coldwater Prawns of Norway AS
Krista Martell	Clearwater
Kristian Barslund	Ocean Prawn
Lars Juul Pedersen	Polar Raajat
Lars Lykke Sørensen	Kangamiut Seafood A/S
Lars Vedsted	Laitrame Machinery
Leif Carøe Andersen	Intech International a/s
Lisbeth Due Schönnemann-Paul	Royal Greenland
Lotte Raynard	Polar Seafood Uk Ltd
Magdalena Junciewicz	Resko Sp. zo.o.
Magnus Magnusson	Icelandic Seachill
Marco Frederiksen	Eurofish
Mark Mägi	OÜ Subland / SeaProd LLC
Martin Jacobsen	Northcoast Seafoods
Martin Sullivan	Ocean Choice
Martin Sykes	Sykes Seafoods
Matthew Sykes	Sykes Seafoods
Melanie Siggs	Sancroft International
Mette Kjuel Nielsen	Danish Ambassador at Iceland
Michel Légère	ACAG and FRAPP
Mikael Feldt	Kungshamn Seafood AB
Mikael Thinghuus	Royal Greenland
Neil Greig	Baffin Fisheries
Neil Ramsden	Undercurrent News
Nela Otero	Budenheim US
Nelson Bussey	FFAW
Nicholai Karlshøj	Northcoast Seafoods
Nick Edwards	Oregon Trawl Commission
Nobert Gionet	ACAG and FRAPP
Oddur Ingason	Nordic Seafood Iceland ehf.
Olav Remøy	Remøy
Oskar Gardarsson	Dogun ehf.
Ottar Yngvason	Icelandic Export Center Ltd.
Pablo Alvarez	Budenheim
Peter Bamberger	Danish Seafood Association
Peter Bram Møller	GEMBA Seafood Consulting
Peter Buhl	Sirena
Peter Pedersen	Ocean Prawns A/S
Petur Bjarnason	Guest of Honor

Name	Company/Organisation
Philip Le Blanc	Laitrame Machinery
Poul Melgaard	Danish Seafood Association
Randolph Bishop	Whitecap International Seafoods
Rendell Genge	FFAW
Rex Leach	Oregon Trawl Commission
Richard Watson	Seafish
Rick Lambe	Baffin fisheries
Roger Wiik	Stella Polaris Norway AS
Samir Chirchi	Whitecap International
Sarah Soumilas	Coldwater Prawns of Norway AS
Scott Groth	Oregon Department of Fish and Wildlife
Sergei Kemeisho	JSC Arcticflot
Shawn Frank	Harbour Grace Shrimp Company Limited
Sigurjón Guðmundsson	Hafey Seafood ehf
Simon Jarding	Royal Greenland
Sondre Stahlsberg	Finny Sirevaag as
Steinar Engeset	HARBOUR GRACE SHRIMP CO. LTD.
Stephanie Lewis	Government of Newfoundland and Labrador
Steve Geddes	SEAHAWK MARINE FOODS LTD
Steve Spicer	Ocean Choice International
Susanne Wegeberg	Wecofish A/S
Svein Ove Haugland	Norges Råfisklag
Synnøve Pettersen Berge	Arctic Swan AS
Tamara Pettinger	Oregon Trawl Commission
Ted Gibson	Oregon Trawl Commission
Thomas Vilster	Nordic Seafood A/S
Toke Fridorff Hansen	Naalakkersuisut Government of Greenland
Tom Harry Klaussen	Stella Polaris AS
Tone Myklebust	Havfisk AS
Tor Fiskerstrand	Maritim Food AS
Torfi Thorhallson	Optitog
Tor-Edgar Ripman	Norges Råfisklag
Trygve Myrvang	Norges Råfisklag
Tønnes Kaka Berthelsen	KNAPK
Yngvi Óttarsson	Icelandic Export Center Ltd.
Yulia Leonteva	DEFA Group
Øystein Pettersen	Stella Polaris

List of delegates – organized by country

Canada	
Name	Company/Organisation
Arnold Langille	Clearwater
Brian McNamara	Newfound Resources Ltd.
Bruce Chapman	Canadian Association of Prawn Producers
Carey Bonnell	University of Newfoundland and Labrador
Chris Myers	West Fish Canada
Craig Whiffen	Ocean Choice International
Dany Jabbour	Clearwater
Dennis Coates	Clearwater Seafoods
Derek Butler	Association of Seafood Producers
Edgar Coffey	Quin-Sea-Fisheries
Harold Moore	Barry Group Inc.
Harry Flaherty	Qikiqtaaluk Corporation
Heather Starkes	FFAW
James Baird	Newfoundland and Labrador Groundfish Industry Development Council
Jean Lanteigne	Canadian Council of Professional Fish Harvesters
Jerry Ward	Qikiqtaaluk Corporation
Johan Joensen	FFAW
John Burt	Quin-Sea-Fisheries
Keith Sullivan	FFAW
Krista Martell	Clearwater
Michel Légère	ACAG and FRAPP
Martin Sullivan	Ocean Choice
Neil Greig	Baffin Fisheries
Nelson Bussey	FFAW
Nobert Gionet	ACAG and FRAPP
Randolph Bishop	Whitecap International Seafoods
Rendell Genge	FFAW
Rick Lambe	Baffin fisheries
Shawn Frank	Harbour Grace Shrimp Company Limited
Steinar Engeset	HARBOUR GRACE SHRIMP CO. LTD.
Stephanie Lewis	Government of Newfoundland and Labrador

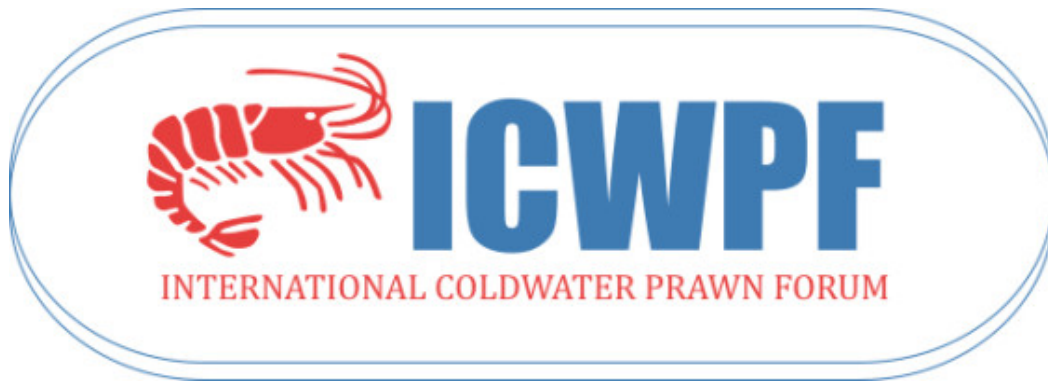
Denmark	
Name	Company/Organisation
Anders Skadhauge	Royal Greenland
Claus Hansen	Royal Greenland
Daniel Barslund	Ocean Prawns
Eydun Durhuus	MARESCO A/S
Gert Nielsen	Launis A/S
Henning Wegeberg	Wecofish A/S
Henrik Cordsen	Royal Greenland
Henrik Espersen	Ocean Prawns
Jacob Christiansen	Polar Seafood
Jens Henrik Møller	GEMBA Seafood Consulting A/S
Jens Hoejrup	Sirena A/S
Jesper Lauritzen	Iceberg Seafood A/S
Jette Kjær	Polar Seafood
Jørn-Ole Bertelsen	chrisfish
Kasper Teilmann	GEMBA Seafood Consulting
Keld Laursen	Polar Seafood Denmark A/S
Kersti Haugan	GEMBA Seafood Consulting
Kristian Barslund	Ocean Prawn
Lars Lykke Sørensen	Kangamiut Seafood A/S
Lars Vedsted	Laitrame Machinery
Leif Carøe Andersen	Intech International a/s
Lisbeth Due Schönemann-Paul	Royal Greenland
Marco Frederiksen	Eurofish
Martin Jacobsen	Northcoast Seafoods
Mette Kjuel Nielsen	Danish Ambassador at Iceland
Mikael Thinghuus	Royal Greenland
Nicholai Karlshøj	Northcoast Seafoods
Peter Bamberger	Danish Seafood Association
Peter Buhl	Sirena
Peter Møller	GEMBA Seafood Consulting
Peter Pedersen	Ocean Prawns A/S
Poul Melgaard	Danish Seafood Association
Simon Jarding	Royal Greenland
Susanne Wegeberg	Wecofish A/S
Søren Schrøder	GEMBA Seafood Consulting A/S
Thomas Vilster	Nordic Seafood A/S

Norway	
Name	Company/Organisation
Adelheid Stenevik	Coldwater Prawns of Norway AS
Arild Stulen	Finny Sirevaag as
Bjørn Arild Olsen	Lyngen Reker AS
Bjørn Hansen	NIRAS
Carsten Hvingel	Institute of Marine Research, (Norway)
Cecilie Landsverk	Ambassador, Norwegian Embassy, Reykjavik
Christian Nordahl	Stella Polaris Norway AS
Einar Jan Remøy	Arctic Swan AS
Einar Trulssen	Stella Polaris AS
Frank Midtbøe	Rogaland Fiskesalgslag
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Jan Roger Lerbukt	Hermes A/S
Jørgen Lund	North Atlantic Seafood Forum
Kjell-Arild Tøfte	Skagerak fisk
Knut Helge Vestre	Coldwater Prawns of Norway AS
Kolbjørn Pettersen	Coldwater Prawns of Norway AS
Olav Remøy	Remøy
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Tor Fiskerstrand	Maritim Food AS
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Trygve Myrvang	Norges Råfisklag
Øystein Pettersen	Stella Polaris

United Kingdom	
Name	Company/Organisation
Andrew Haigh	TESCO
Charles Boardman	Icelandic Seachill
Chris Harris	The Big Prawn Company Ltd
Chris Harris	Bakkavor
Elisabeth Fischer	Intrafish
Ellie Porter	TESCO
Fridrik Thorsteinsson	Northcoast Seafoods
Gavin Bee	Maris Seafoods
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John Woods	Greencore Food To Go Ltd
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Magnus Magnusson	Icelandic Seachill
Martin Sykes	Sykes Seafoods
Matthew Sykes	Sykes Seafoods
Melanie Siggs	Sancroft International
Neil Ramsden	Undercurrent News
Richard Watson	Seafish
Samir Chirchi	Whitecap International
Steve Geddes	SEAHAWK MARINE FOODS LTD
Steve Spicer	Ocean Choice International

Iceland	
Name	Company/Organisation
Albert Haraldsson	Kampi ehf
Arna Sigurdardottir	Ispolar ehf
Árni Gíslason	Iceland Seafood
Arni Halldorsson	FISK Seafood Ltd.
Brynjar Ingason	Kampi ehf
David Blöndal	DESIBEL
Elín Gróa Karlsdóttir	Innovation Center Iceland
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Hilmar Ivarsson	Dogun ehf.
Hjálmar Vilhjálmsson	Icelandic Export Center Ltd.
Ivar Pálsson	Sævörur ehf.
Jon Edvald Halldorsson	Holmadrangur
Oddur Ingason	Nordic Seafood Iceland ehf.
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Torfi Thorhallson	Optitog
Yngvi Óttarsson	Icelandic Export Center Ltd.
United States	
Art Miller	University of California
Brad Pettinger	OTC
Charles Kirschbaum	Pacific Seafood
Christine Leach	Oregon Trawl Commission
CJ Jackson	The Seafood School at Billingsgate
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Nela Otero	Budenheim US
Nick Edwards	Oregon Trawl Commission
Philip Le Blanc	Laitrame Machinery
Rex Leach	Oregon Trawl Commission
Scott Groth	Oregon Department of Fish and Wildlife
Tamara Pettinger	Oregon Trawl Commission
Ted Gibson	Oregon Trawl Commission

Greenland	
Name	Company/Organisation
Halldor Leifsson	Nanoq Seafood AS
Henrik Sandgreen	KNAPK
Hilmar Ögmundsson	Naalakkersuisut Government of Greenland
Jørgen Isak Olsen	Naalakkersuisut Government of Greenland
Lars Juul Pedersen	Polar Raajat
Toke Fridorff Hansen	Naalakkersuisut Government of Greenland
Tønnes Kaka Berthelsen	KNAPK
Russia	
Artur Nikogosyan	JSC Arktikflot
Dmitrii Zamyatin	JSC Arcticflot
Dmitry Stepnov	Maguro
Sergei Kemeisho	JSC Arcticflot
Yulia Leonteva	DEFA Group
Estonia	
Mark Mägi	OÜ Subland / SeaProd LLC
Spain	
Pablo Alvarez	Budenheim
Poland	
Magdalena Junciewicz	Resko Sp. zo.o.
Sweden	
Mikael Feldt	Beijing Seabridge Marketing
China	
Fan Xubing	Kungshamn Seafood AB
Netherlands	
Camiel Derichs	Marine Stewardship Council



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