



INTERNATIONAL COLDWATER PRAWN FORUM

NOVEMBER 12, 2015

TIVOLI HOTEL
ARNI MAGNUSSONS GADE 2, 1577 COPENHAGEN

Welcome to

INTERNATIONAL COLDWATER PRAWN FORUM 15



Supports ICWPF15

INTERNATIONAL COLDWATER PRAWN FORUM - ICWPF

The International Coldwater Prawn Forum (ICWPF) is an international non-profit organization.

The ICWPF offers the stakeholders to acquire an overview of the status of cold water prawns. It brings together professionals, specialists and traders in the industry to share information and exchange ideas regarding resources, production, opportunities, challenges and developments of the market.

The ICWPF is responsible for the biennial conference as well as the annually returning industry meetings.

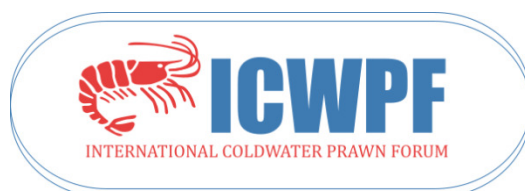
The roots of the ICWPF go back to 1982 when the first International Shellfish Conference took place. From the 1990s on, the sector gathered in the Nordic Prawn Meetings that resulted in the initiation of the International Coldwater Prawn Forum.

As a consequence, the first International Coldwater Prawn Forum meetings took place in 1995 at Fishmongers' Hall in London.

The ICWPF is headed by the Board which is accountable to the General Assembly as the association's highest authority.

The Board Members include:

- Simon Jarding, Royal Greenland, Denmark (Chairman)
- Charles Kirschbaum, Pacific Seafood, US
- Yngvi Óttarsson, Icelandic Export Center Ltd., Iceland
- Tor-Edgar Ripman, Norges Råfisklag, Norway
- Dennis Coates, Clearwater Seafoods, Canada
- Johan Joensen, Fish, Food and Allied Workers, Canada
- Tom Harry Clausen, Stella Polaris, Norway
- Nick Edwards, Shrimp Producers Marketing Cooperative, US
- Jens Henrik Møller, GEMBA Seafood Consulting, Denmark (Secretary)



See more at www.ICWPF.com

International Coldwater Prawn Forum is based at GEMBA Seafood Consulting A/S, Venlighedsvej 6, DK-2970 Hørsholm

Eva Kjer Hansen
Danish Minister for Environment and Food



As Danish Minister for fishery it is a pleasure to welcome you to Copenhagen.

Besides being an important fishing nation, Denmark holds a large fish processing sector. The sector secures employment for thousands of people and creates growth and income in many communities across Denmark. The processing industry rely on a stable supply of fish products from both Danish and foreign fishermen.

Cold Water Prawns have for many years been an important commodity for the Danish Processing Sector. As such the Cold Water Prawns showcases how the Danish Processing Sector is an important player in the international trade with fish products. Cold Water Prawns is mainly caught in the North Atlantic and landed in Canada and Greenland. From there large quantities is bought by Danish companies and shipped to Denmark for processing.

An important parameter for the Danish Processing Sector on the global market is that their products are stemming from fishery on stocks that are managed and harvested sustainably. To the modern consumer this becomes an important product feature comparable to taste and freshness.

Danish companies and the sector in general benefit from the development and sharing of new knowledge in the field of Cold Water Prawns. The outcome of your discussions today will help the sector to produce products of high quality in the most efficient and sustainably way.

I wish you fruitful discussions!






Thank you very much to all the supporters of ICWPF15

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|  <p>Visit Ocean Prawns at: www.ocean-prawns.com</p> | <p>Ocean Prawns is managing three of the world's most modern prawn trawlers and catch more than 25,000 tonnes of high quality MSC Certified Pandalus Borealis in the North Atlantic each year.</p> <p>Ocean Prawns has more than 30 years of experience in the prawn industry and is today managed by Kristian Jensen a third generation fisherman. Kristian started his career in salmon fishery and seized the opportunity of the developing prawn fishery in the North Atlantic together with his business partner Birger. What started out with one offshore prawn trawler soon developed into additional two large vessels and Ocean Prawns is today one of the largest suppliers of prawn from the North Atlantic</p> |
|  <p>Visit Royal Greenland at: www.royalgreenland.com</p> | <p>Royal Greenland is a vertically integrated company with direct access to North Atlantic raw material and is among the largest global suppliers of high quality cold water prawns and Greenland halibut. Royal Greenland's position is based on a deep understanding of global customer and consumer needs and we strive for the strongest market-position and presence.</p> <p>The core business is high quality seafood that we catch in the endless depths and pristine fiords of the North Atlantic - with Greenland at the heart as our strong home base. It is our obligation to make the most of these unique raw materials in a sustainable way, for the benefit of the nations, the peoples and the societies that granted us access to them.</p> |
|  <p>Visit Ocean Choice www.oceanchoice.com</p> | <p>Ocean Choice International (OCI) is one of Canada's leading vertically integrated seafood harvesting, processing and marketing companies with operations throughout Atlantic Canada and sales and marketing offices around the globe, including the U.K and Europe. OCI is Canada's largest wild fish quota holder and is a leader in the seafood industry in fishing, processing technology and market development, supplying more than 100 million lbs. of seafood to over 35 countries and employing more than 2000 people during peak fishing seasons.</p> <p>With a continual focus on improving quality, Coldwater prawns remain a core species within OCI's product portfolio. Harvested from Canadian MSC certified fisheries these Coldwater prawns are available in both IQF cooked and peeled and whole shell on formats.</p> |
|  <p>Visit Iceland Seas at: www.iec.is</p> | <p>Iceland Seas branded Coldwater prawns are marketed by Icelandic Export Center Ltd, packed at Dögun peeling plant in Iceland as well as a number of dedicated shrimp vessels fishing various parts of the North Atlantic. The operation started in 1972 and is currently a vertically integrated operation - from the fishing ground to the market. The product assortment includes premium quality cooked and peeled prawns and cooked shell-on prawns.</p> |
|  | <p>The Oregon Trawl Commission (OTC) is a seafood commodity commission that represents Oregon's trawl fisheries. The mission of the OTC is to enhance the image of the trawl industry and increase opportunities, industry wide, for sustainable profitability and a healthy industry, through promotion, education, research, initiating, tracking, and commenting on legislation and regulation. As such, the OTC is the client for the MSC certification of Oregon's pink shrimp fishery, which was the first certified shrimp fishery in the world.</p> |






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|  <p>Visit Pacific Seafood at: www.pacseafood.com</p> | <p>From its humble beginnings in 1941, Pacific Seafood has grown to employ over 2500 people at over 35 facilities, with processing, aquaculture and distribution facilities in seven U.S. states and Canada. Although the company has grown in size, it is still family-owned and family-focused while always being dedicated to delivering the best seafood products and the best customer service anywhere. Pacific Seafood is today the leading producer of <i>Pandalus jordani</i> which is being caught in along the US and Canadian West Coast. Pacific Seafood owns and operates six shrimp processing plants in California, Oregon, Washington, and British Columbia Canada, positioning itself to take full advantage of the resource. In 2014, Pacific Seafood handled more than 60% of the recorded 41,000 metric tons of Pink Shrimp landed on the West coast.</p> |
|  <p>Visit Seafish at: www.seafish.org</p> | <p>Our Mission is to support a profitable, sustainable and socially responsible future for the seafood industry. Our mission summarizes our original purpose, beginning in the concept of a socially responsible industry, a move initiated and supported by industry but one that speaks to the need to take regard of consumers' concerns. Our Vision is to be the authority on seafood. The work that Seafish carries out to provide reliable information to industry, media and regulators, underpins everything that we do. Seafish should be the first organization that comes to mind when seafood data, interpretations or advice are required, so that we become recognized as 'the authority on seafood'.</p> |
|  <p>Visit Clearwater at: www.clearwater.ca</p> | <p>Based out of Nova Scotia, Canada, Clearwater Seafoods is one of North America's largest vertically-integrated seafood companies. Clearwater operates from 'ocean to plate,' owning its own fishing quotas, vessels and processing facilities, while also providing reliable year-round delivery to its customers worldwide. It's recognized globally for its wild-caught and premium-quality cold water shrimps, scallops, lobster, clams and crab. Since its founding in 1976, Clearwater has invested in its resource ownership, technology, conservation research and management to sustain and grow its wild seafood resource. This commitment has established Clearwater as a global leader in sustainable seafood excellence.</p> |
|  <p>Visit Laitram Machinery at: www.laitrammachinery.com</p> | <p>Laitram Machinery is an international manufacturer of seafood processing equipment that revolutionized the shrimp processing industry with the invention of the world's first automated shrimp peeler. Our culture of continuous improvement and innovation continues today as we strive to deliver compelling, game changing products, and continue to partner with processors worldwide to automate the seafood processing industry.</p> <p>Since 1949, Laitram Machinery has pioneered innovative, high-performance Automated Shrimp Peeling and Steam Cooking Systems that improve customers' profitability for processors worldwide. Globally, Laitram has leased/sold over 300 Peeling Systems and 140 Cool-Steam Cookers to Processors in more than 55 countries.</p> |
|  <p>Visit Markó Partners at: www.markopartners.com</p> | <p>Markó Partners is an independent corporate finance boutique that offers consulting and advisory services primarily but not only to companies in the international seafood industry.</p> <p>We put emphasis on thorough analysis and this is where we lay the foundation for all our work. In our continuous analysis we monitor news from the international seafood industry, follow up on data concerning fishing and pricing information on seafood markets, monitor consumption trends. In fact we leave nothing out that can improve our understanding of the situation and outlook whether it is related to aquaculture, fishing and processing or trading.</p> |


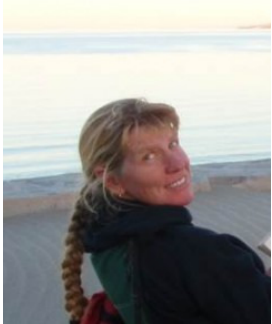



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|  <p>Visit the Embassy of Canada to Denmark at: www.canadainternational.gc.ca/denmark-danemark</p> | <p>The Embassy of Canada to the Kingdom of Denmark serves to promote and further develop the thriving bilateral and commercial relationship between Canada and Denmark. As NATO allies and Arctic neighbors, Canada and Denmark share a history of fruitful collaboration and continued commitment in areas such as the Arctic Council, the promotion of human rights and free trade. In addition, the Embassy supports the efforts of Canadian companies in Denmark and provides local client assistance with investment and trade opportunities in Canada.</p> |
|  <p>Visit Intrafish at: www.intrafish.com</p> | <p>IntraFish Media is the world's leading seafood news and information provider with offices across the globe and reporters working around the clock. Our titles are leaders in their respective segments, providing the most comprehensive coverage of the seafood industry available. IntraFish Media is headquartered in Bergen, Norway, with offices in Oslo, Bodø, Seattle, Stamford, Murmansk, Berlin, London, Puerto Varas, Cape Town and Singapore. Our titles include: IntraFish.no – Norwegian & global farmed salmon industry, IntraFish.com – global seafood industry, Fiskeribladet-Fiskaren.no – main provider of seafood news in Norway and the Nordics, Fishfarminginternational.com – international aquaculture industry, Seafoodinternationaldigital.com – covering the global seafood marketplace and Fishingsnewsinternational.com – covering the international commercial fishing industry.</p> |
|  <p>Visit Eurofish at: www.eurofish.dk</p> | <p>Eurofish is an international organization established to assist the development of fisheries and aquaculture in Central and Eastern Europe focusing on the post-harvest sector. Eurofish contributes to the development of fisheries and aquaculture by publishing marketing and industry related information in the Eurofish Magazine and its website, and on the organization's website, as well as by organizing conferences, workshops, seminars, business-to-business meetings and by implementing a variety of projects in the fields of trade and market, processing and fish farming.</p> <p>Eurofish has in-depth knowledge about the fisheries and aquaculture sector in Europe and neighbouring countries, and an extensive network in the region.</p> |
|  <p>Visit Undercurrent news at: www.undercurrentnews.com</p> | <p>Undercurrent News - We are the world's most widely read seafood news website, having exceeded 100k unique users per month and 5k+ daily users. Founded by journalists, we take pride in our unrivalled coverage, our business focus and in being 100% unbiased. Our team of six multi-lingual journalists in London and Seattle ensure a near 24-hour coverage of the industry. Thanks to our loyal readers we are continually expanding: every year we are covering more and more events while diversifying our areas and regions of focus within the sector</p> |
|  <p>Visit North Atlantic Seafood at: www.nor-seafood.com</p> | <p>The North Atlantic Seafood Forum is the world's largest seafood business conference, and a leading executive meeting place for the seafood industry. In Bergen, March 1-3 2016, around 700 delegates from more than 35 countries and 350 companies will attend NASF. The NASF conference will provide new and invaluable insights and give you the fast-track to the global seafood markets.</p> <p>The 11th conference in 2016 is an excellent opportunity to meet and interact with the leading world seafood operators, and other key players, along with financial institutions from the world's largest seafood capital market, all in the same venue. At the conference in 2016 a side event with focus on Snowcrab, Lobster and Prawns will be organized in cooperation with ICWPF.</p> |

Speakers/moderators and panelists profiles

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| <p>SIMON JARDING</p>  | <p>Simon Jarding is Director of Business Development at Royal Greenland. A company he has served for 14 years previously heading the Category Management of Shellfish and worked for a number of years very close with the Coldwater prawn business bridging the link from sales to production across Royal Greenland's subsidiaries. Prior to joining Royal Greenland Mr. Jarding was engaged as seafood consultant and worked on international assignments in Asia and Africa. His educational background sets off in a M.Sc. in fish processing and aquaculture and a bachelor in economics. The past years focus has been on implementing a successful improvement program in Royal Greenland's operations, whereas the current position is a leading position in Royal Greenland's newly launched growth strategy. Simon is chairman of ICWPF.</p> |
| <p>JØRGEN ISAK OLSEN</p>  | <p>Jørgen Isak Olsen is since October 1st 2013 the Deputy Minister in the Ministry of Fishery, Hunting and Agriculture, Greenland.</p> <p>Mr. Olsen has since 1996 been employed in the public sector in the former Inland Revenue Department and the Department of Tax Administration. In 2009 he transferred to the department of Fishery, Hunting and Agriculture where he is head of the department.</p> |
| <p>ADELINE GRENIER</p>  | <p>Adeline Grenier joined the Canadian Foreign Service in 2004. Previously to Denmark, she was posted to Guangzhou, China, Taipei and within Canada, in both Vancouver and Ottawa. Adeline has experience in a variety of files, and takes special interest in the agriculture and fish and seafood sectors, as well as the upcoming Closer Economic Trade Agreement between Canada and the EU.</p> <p>Adeline Grenier has been posted to Copenhagen since October 2015 and looks forward to an interesting and varied posting.</p> |
| <p>HENRIK ESPERSEN</p>  | <p>Henrik Espersen has been active in the seafood business for more than 35 years through his work as CEO of Espersen (1980-2000) and as board member at Danish Seafood Association.</p> <p>Henrik Espersen have since 2001 been director at Ocean Prawns. In 2014 he became the first chairman of Danish Seafood Association's prawn committee.</p> <p>He has a Master degree in Auditing from Copenhagen Business School and an AMP from INSEAD, Paris.</p> |
| <p>YNGVI ÓTTARSON</p>  | <p>Yngvi Ottarsson is Managing Director of Icelandic Export Center Ltd, supplier of Iceland Seas prawns. He has an engineering degree from the University of Iceland and an MBA degree from Duke University.</p> <p>Yngvi has been with Icelandic Export Center since 1996 that is involved in harvesting, processing and marketing Coldwater prawns from all around the North Atlantic. He has served on ICWPF steering committee since 2010 on behalf of the prawn industry in Iceland.</p> |






Speakers/moderators and panelists profiles

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| <p>CARSTEN HVINGEL</p>  | <p>Carsten Hvingel is a specialist within stock assessment and fisheries advice. Currently head of section at the Norwegian Institute of Marine Research. His department is specialized in sea bottom ecology including shell fish. Carsten has through his carrier been directly involved in the assessment of most shrimp stocks in the North Atlantic: The East and West Greenland stocks through his employment at the Greenland Institute of Natural Resources, The Canadian domestic stocks, through consultancy work, the NAFO 3M and 3LNO stocks through engagement in NAFO and the North Sea and Barents sea stocks in his resent employment in Norway. He has chaired the ICES and NAFO shrimp assessment groups, and other technical groups relating to shrimp assessment.</p> |
| <p>LAURIE WEITKAMP</p>  | <p>Dr. Laurie Weitkamp is a Research Fisheries Biologist for the U.S. National Oceanic and Atmospheric Administration (NOAA), Northwest Fisheries Science Center, based in Newport, Oregon. Her research focuses on the ecology of salmon in estuarine and marine environments, specifically how physical conditions influence biological processes that are important for salmon survival. This topic includes documenting the impacts of recent and developing anomalous conditions in the NE Pacific Ocean on cold water marine ecosystems. Laurie received her M.S. and Ph.D. degrees from the University of Washington in Seattle.</p> |
| <p>NICK EDWARDS</p>  | <p>Nick Edwards has been a U.S. commercial fisherman for 36 years, a steward of the West Coast fisheries, he resides on the boards ODCC,BSCC,SOORC,FISHCRED,OWET,SPMC and our newest board member to the "ICWPF". "ODCC" Oregon Dungeness Crab Commission, "BSCC" Bandon Submarine Cable Council, "SOORC"Southern Oregon Oceans Resource Coalition, "OWET" Oregon Wave Energy Trust and "SPMC" Shrimp Producers Marketing Cooperative. Representing the fishing Industry on multiple levels.</p> |
| <p>JONATHAN BANKS</p>  | <p>During his 30+ years in the Fast Moving Consumer Goods industry, Jonathan has held senior sales and marketing positions in multinational manufacturers and a retailer. Jonathan specializes in tracking and predicting consumer behavior and trends. By turning data into actionable insights he helps manufacturers and retailers formulate winning strategies. Jonathan Banks is also part of Europe's leading Category Management resource, and shopper experts - Bridgethorne. He is a widely recognized figure in British and international media, as well as being a prominent speaker and moderator at key industry events around the world.</p> |
| <p>KAREN GALLOWAY</p>  | <p>Karen is an established food marketer and expert in consumer behaviour and seafood. She focuses on understanding the complex demand structure for seafood in the UK and develops strategic communication and research platforms to improve knowledge, commercial advantage and increase consumption. Now an independent marketing consultant, Karen uses her expertise and skill in helping seafood businesses address challenges with retailers, foodservice suppliers and raising awareness for new products in complex and challenging marketplaces. She is the vision and energy behind the new Wild Atlantic Prawn collaborative education campaign in the UK.</p> |

Speakers/moderators and panelists profiles

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| <p>LIBBY WOODHATCH</p>  | <p>Libby Woodhatch is Head of Advocacy at Seafish, where her remit includes increasing stakeholder awareness of the seafood industry and Seafish, as well as championing the Seafish Responsible Fishing Scheme (RFS). Prior to starting this role in 2012, Libby was CEO of the industry body Seafood Scotland for ten years, where she helped improve the value of return to the Scottish seafood industry. Libby also sits on the MSC Stakeholder Council and is a Trustee of the charity the Fishermen's Mission.</p> <p>Libby holds a BSc (Hons) in Fisheries Science from the University of Plymouth and an MSC Fisheries Development & Planning from the University of Hull.</p> |
| <p>OVE JOHANSEN</p>  | <p>Ove Johansen, Analyst Market Insight and Member of the board, Norwegian Seafood Council: Grew up in Båtsfjord, the fisheries capital of Norway. Johansen holds a Masters degree in Marketing from Norwegian Business School and is currently attending Norwegian School of Economics Executive program for Marketing for the Norwegian seafood industry. He has been with the NSC since 2007, where he has held various positions, and at present holds the position as Analyst Market Insight focusing on Groundfish and Shellfish.</p> |
| <p>GAO LINMING</p>  | <p>Gao Linming is managing partner of Everfish International Everfish was established in 2008 by a group of internationally seasoned seafood professionals. In a global business, Everfish International has a large representative office in the center of the world's most vibrant business environment.</p> <p>Before starting Everfish International Gao had a long career in Royal Greenland as sales manager for the Chinese office.</p> |
| <p>ØYSTEIN PETTERSEN</p>  | <p>Øystein Pettersen holds a bachelor in Food Engineering and a bachelor in Marketing and Management.</p> <p>Øystein has a part of his education taken a number of university courses in quality management, innovation, marketing, culture and history.</p> <p>Øystein has more than 34 year of experiences from the prawn and fish industry. Taking active part in the consolidation of the Norwegian prawn industry including MD of sales and marketing in Norwegian Prawn Industry.</p> <p>Øystein Pettersen is one of the founding members of ICWPF.</p> |
| <p>LIAN HEINHUIS</p>  | <p>Lian Heinhuis is industry analyst for Rabobank, with a focus on the seafood sector. Rabobank is a leading food and agriculture bank with a global presence. After a degree in international relations, Lian started her career as a management trainee and flowingly as credit analyst. Lian now works for the Rabobank research department that supports bankers with sector views and reports on developments in the sector.</p> <p>Lian has written reports on the tilapia industry, seafood trade flows and the commercial potential of algae.</p> <p>Lian has a strong interest in sustainability and emerging markets and is currently doing research in these areas. The prawn market fits in well and is therefore a market that is being carefully followed.</p> |

Speakers/moderators and panelists profiles

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| <p>KLAS WESTLUND</p>  | <p>Klas Westlund is chairman of the board in the industry organization Svensk Fisk (Swedish Fish) and board member at the Gothenburg fish auction and furthermore organized in the Swedish Fish Wholesalers.</p> <p>Svensk Fisk was formed in 1968 when a number of price regulation associations merged. The main activity is to create a safety net for fishers respect the minimum levels of selling prices and the quality of the fish.</p> |
| <p>KRISHAN KENT</p>  | <p>Krishan Kent has been working in the food industry in almost 20 years and with a dedicated focus on seafood for the last 13 years. Krishan has been working with business development, supply chain management and purchasing in ABBA Seafood and is now Group Purchasing Director at Orkla.</p> <p>A deep knowledge in the seafood industry combined with a strong competences in business strategy and development together with market analyses and sourcing makes Krishan a knowledgeable resource in the seafood business.</p> |
| <p>TOM HARRY KLAUSEN</p>  | <p>Tom Harry Klausen is CEO for Stella Polaris manufacturer of cooked and peeled coldwater prawns a company that delivers to most of the major companies in retail and catering in the United Kingdom and the Nordic countries. Prawns are produced both as private label and as their own label.</p> <p>Tom Harry Klausen is also CEO for the sales and marketing company Norway Prawns that offers a wide range of shrimp products for retail and food service. Tom Harry has a long experience in the seafood business and large knowledge about the prawn industry from catch through production to marketing and sales.</p> |
| <p>MIKAEL THINGHUUS</p>  | <p>Mikael Thinghuus, aged 53 and a Danish national, is the CEO of Royal Greenland, one of Europe's largest seafood companies.</p> <p>The company is owned by the Greenlandic government and operates trawlers and factories in Greenland and Europe. Mikael Thinghuus joined Royal Greenland in 2011. He previously held a number of CEO and CFO positions in Europe and Asia.</p> |
| <p>JOHN SACKTON</p>  | <p>John Sackton, publisher of Seafood.com News, is one of the world's foremost seafood market analysts. He has been involved with Coldwater shrimp markets and production in the US and Canada for 15 years. With more than 35 years in the industry, John has also closely follows crab, salmon, whitefish and warm water shrimp markets as well. His daily market commentary is read by thousands of people in North America and the global seafood industry.</p> <p>He a graduate of Harvard College, and has a Master's degree in Marine Affairs from the University of Rhode Island. John lives and works in Lexington, Massachusetts.</p> |

Main catching areas of *Pandalus borealis*



Main catching areas of *Pandalus jordani*





International Coldwater Prawn Forum 2015

09:00 **Welcome and opening speech**
Chairman for ICWPF, Mr. Simon Jarding, Denmark

Keynote speeches

- *Deputy Minister for Fishery, Catch and Agriculture,
Mr. Jørgen Isak Olsen, Government of Greenland*
- *Senior Trade Commissioner,
Mrs. Adeline Grenier, The Canadian Embassy, Denmark*
- *Chairman of subcommittees for shrimp and crustaceans –
Danish Seafood Association, Mr. Henrik Espersen, Ocean Prawn, Denmark*

mark

SESSION 1: RESOURCES AND FISHERY

Moderator: Mr. Yngvi Óttarson, IEC, Iceland

09:40 **Future resources and assessment of cold water prawns**

Prawn Resources of the North Atlantic – Now and 20 years ahead

*Head of Research Group Bottom Habitats and Shellfish,
Dr. Mr. Carsten Hvingel, Institute of Marine Research, Norway*

Impacts of the Warm Blob and El Niño on cold water prawns and other biota in the NE Pacific Ocean

*Research Fisheries Biologist,
Dr. Mrs. Laurie Wietkamp, US National Oceanic and Atmospheric Administration, Fisheries,
US*

New technology in the methods of fishing cold water prawn

*Secretary, Shrimps Producers Marketing Cooperative,
Mr. Nick Edwards, Oregon, US*

10:45 **Coffee break and networking**

SESSION 2A: FUTURE MARKET, MARKETING AND PRODUCT DEVELOPMENT

Moderator: Mr. Jonathan Banks, Jonathan Banks Associates Ltd.

11:00 **What is the news in retail and how does it affect seafood?**

*Category Management Consult
Mr. Jonathan Banks, UK*

How to handle wild Atlantic prawn in UK-market - progress to date and what are the future plans.

*Director, KAGC Limited,
Mrs. Karen Galloway, UK*

Ethics in seafood - the Seafish Responsible Fishing Scheme

*Head of Advocacy, Seafish
Mrs. Libby Woodhatch, UK*

E-commerce is blooming in China – how will cold water prawns fit in?

*Director, Everfish Int. Ltd.
Mr. Gao Linming, China*

What are the dynamics and expectations of the tropical shrimp industry?

*Analyst – Seafood, Rabobank,
Mrs. Lian Heinhuis, Netherlands*

12:40 **Lunch**



International Coldwater Prawn Forum 2015

SESSION 2B: FUTURE MARKET, MARKETING AND PRODUCT DEVELOPMENT

Moderator: Director Mr. Øystein Pettersen, Sjømatsgleder (Norway)

- 14:00 **Product development of cold water prawns in the Swedish retail market. Hand peeled or brined in the future?**
Chairman of Swedish Seafood Wholesalers and vice chairman of Gothenburg Fish Auction Hall.
Mr. Klas Westlund, Sweden
- Learnings and experiences from certification and sustainable sourcing**
Group Purchasing Director at Orkla ASA,
Mr. Krishan Kent, Sweden
- How do we add value in the processing of cold water prawn?**
CEO, Stella Polaris,
Mr. Tom Harry Klausen, Norway
- How to make cold water prawn a winner in the seafood market?**
Member of the board, Norwegian Seafood Council,
Mr. Ove Johansen, Norway
- 15:30 Coffee break and networking

SESSION 3: NEW CONSUMERS AND COLD WATER PRAWNS POSITION

Moderator: CEO, Mr. Mikael Thinghuus, Royal Greenland

- 15:50 **How do we handle consumers in the right way?**
CEO, Royal Greenland,
Mr. Mikael Thinghuus, Greenland
- 16:10 **Where are the expansion opportunities for cold water prawns?**

 Panel discussion and views from:
 - *Mr. John Sackton, Seafood News*
 - *Mrs. Karen Galloway, KAGC Limited*
 - *Mr. Jonathan Banks, Jonathan Banks Associates Ltd*
 - *Mr. Gao Limming, Everfish Int. Ltd.*
- 16:35 **End of conference – Sum up**
Chairman for ICWPF
Mr. Simon Jarding, Greenland
- 16:45 Coffee and refreshments

Please note that it may be necessary to alter the content, speakers and timing of the program.

List of delegates – organized by last name

| First name | Last name | Company/Organisation |
|-------------|-----------------|------------------------------------------------|
| Dan | Abbott | Icelandic Export Center Ltd. |
| Aina | Afansjev | Eurofish |
| Ritta | Andreasen | Solea International |
| Halldór | Árnason | Barry Group |
| Leif | Axelson | Svenska Havdelikatesser AB |
| Peter | Bamberger | Danish Seafood Association |
| Jonathan | Banks | Jonathan Banks Associates Ltd |
| Phil | Barnes | Fogo Island Co-operative Society Ltd |
| Daniel | Barslund | Ocean Prawns |
| Gavin | Bee | Iceland Seafood |
| Jørn-Ole | Bertelsen | Chrisfish Danmark A/S |
| Tønnes Kaka | Berthelsen | KNAPK |
| Randolph | Bishop | Whitecap International Seafoods |
| Petur | Bjarnason | Guest of Honor |
| Charles | Boardman | Icelandic Seachill |
| Carlos | Bohorquez | Gairloch Sea Foods |
| Nathan | Boudreau | Premium Choice Shrimp Ltd. |
| Jan Henrik | Bredsand | Skagerakfisk |
| John | Burt | Royal Greenland |
| Nelson | Bussey | FFAW |
| Derek | Butler | Association of Seafood Producers |
| Johnny | Caspersen | Norges Råfisklag |
| Hector | Chiasson | FRAPP |
| Samir | Chirchi | Whitecap Seafoods UK Limited |
| Jacob | Christiansen | Nordic Seafood |
| Matthew | Clarke | Uhrenholt Seafood |
| Dennis | Coates | Clearwater Seafoods |
| Henrik | Cordsen | Royal Greenland |
| Chris | Daley | Twilight Seafood Inspections |
| Rene | Dandanell | Fiskeri Tidende |
| David | Decker | FFAW |
| Camiel | Derichs | Marine Stewardship Council |
| Tom | Dooley | Director Sustainable Fisheries & Oceans Policy |
| Eyðun | Durhuus | MARESCO A/S |
| Simon | Dwyer | NASF UK/Seafox |
| Nick | Edwards | Oregon Trawl Commission |
| Arnthor Jon | Egilsson | Seafood Trading |
| Steinar | Engeset | HARBOUR GRACE SHRIMP CO. LTD. |
| Henrik | Espersen | Ocean Prawns |
| Janet | Farmer | CanadaUK Partners |
| Emma | Finn | High Commission of Canada |
| Wayne | Fowlie | Premium Choice Shrimp Ltd. |
| Shawn | Frank | Harbour Grace Shrimp Company |
| Ulf | Fransson | Norway Prawns |
| Toke | Fridorff Hansen | Gov. of Greenland |
| Karen | Galloway | KAGC Limited |
| Oskar | Gardarsson | Dogun ehf. |

| First name | Last name | Company/Organisation |
|---------------|------------------|----------------------------------------|
| Simone | Gasque | GEMBA Seafood Consulting |
| Rendell | Genge | FFAW |
| Joanne | Gibbons | Authentic Canadian Seafoods |
| Oliver | Giblin | Sea Products International Ltd |
| Ted | Gibson | OTC |
| Dominic | Gionet | FRAPP |
| Daniel | Gionet | FRAPP |
| Adeline | Grenier | The Canadian Embassy, Denmark |
| Einar | Gudbjornsson | Ispolar |
| Guðni | Gunnarsson | Markó Partners |
| Jon Edvald | Halldorsson | Holmadrangur |
| Arni | Halldorsson | FISK SEAFOOD ehf |
| Claus | Hansen | Royal Greenland |
| Luke | Hansen-Macdonald | Clearwater Seafoods |
| Albert | Haraldsson | Kampi ehf |
| Louise | Harding | Henryson Foods International Ltd. |
| Chris | Harris | Bakkavor |
| Chris | Harris | The Big Prawn Company Ltd |
| Svein Ove | Haugland | Norges Råfisklag |
| Alan | Hebenton | Ocean Choice International |
| Lian | Heinhuis | Rabobank |
| Anette | Hemmingsen | Uhrenholt Seafood |
| Jens | Hoejrup | Sirena A/S |
| Mike | Hollis | Clearwater Seafoods |
| David | Horup | Canadian Embassy Denmark |
| Peter | Hunt | Guest of Honor |
| Carsten | Hvingel | Institute of Marine Research, (Norway) |
| Brynjar | Ingason | Kampi ehf |
| Ben | Ingham | Pacific West Foods (UK) Limited |
| Tove | Isaksen | Norges Råfisklag |
| Hilmar | Ivarsson | Dogun ehf. |
| Martin | Jacobsen | Northcoast Seafoods DK A/S |
| Simon | Jarding | Royal Greenland |
| Randall | Jennings | Royal Greenland Ltd |
| Kristian | Jensen | Ocean Prawns |
| Lene Hartmann | Jensen | GEMBA Seafood Consulting A/S |
| Ove | Johansen | Norwegian Seafood Council |
| Magdalena | Juncewicz | Resko sp. z o.o. |
| Nicholai | Karlshøj | Northcoast Seafoods DK A/S |
| Timothy | Karutz | Laitram Machinery |
| Krishan | Kent | Orkla Foods |
| Charles | Kirschbaum | Pacific Seafood |
| Tom Harry | Klausen | Stella Poliaris |
| Gunnar | Kristofersson | GK Seafood / Kangamiut |
| Tore | Lamborg | Coldwater Prawns of Norway |
| Arnold | Langille | Clearwater Ocean Prawns |
| Jean | Lanteigne | FRAPP |
| Jon-Arne | Larsen | Marina |
| Jesper | Lauritzen | Iceberg Seafood A/S |
| Keld | Laursen | Polar Seafood Denmark A/S |

| First name | Last name | Company/Organisation |
|-------------|--------------------|-----------------------------------------|
| Rex | Leach | OTC |
| Gao | Linming | Everfish Int. Ltd |
| Martin | Luedtke | Marisco GmbH |
| Elvar | Lund | Ispolar |
| Jørgen | Lund | North Atlantic Seafood Forum |
| Rebecca | Macpherson-Johnson | Royal Greenland Ltd |
| Magnus Thor | Magnusson | Icelandic Seachill |
| Brian | McNamara | Newfound Resources Ltd. |
| Brian | Meaney | Government of Newfoundland and Labrador |
| Poul | Meldgaard | Danish Seafood Association |
| Frank | Midtbøe | Rogaland Fiskesalgslag |
| Harold | Moore | Barry Group Inc. |
| Tone | Myklebust | Havfisk ASA |
| Mark | Mägi | Subland |
| Jens Henrik | Møller | GEMBA Seafood Consulting A/S |
| Jan | Møller | Uhrenholt Seafood |
| Gert | Nielsen | Launis A/S |
| John | Nielsen | Naajaq Seafood |
| Phil | Norris | Clearwater Seafoods |
| Anton | Olafsson | Seafood Trading |
| Dale | Oldford | Ocean Choice |
| Per | Olesen | Claus Sørensen A/S |
| Karin | Olsen | Lyngen Reker |
| Lars | Olsen | Nordic Seafood |
| Jørgen Isak | Olsen | Gov. of Greenland |
| Yngvi | Óttarsson | Icelandic Export Center Ltd. |
| Ivar | Palsson | Saevorur Ltd. |
| Dirk-Jan | Parlevliet | Heiploeg International BV. |
| Peter | Pedersen | Ocean Prawns |
| Aleksandra | Petersen | Eurofish |
| Kolbjørn | Pettersen | Coldwater Prawns of Norway |
| Øystein | Pettersen | sjomatgleder |
| Brad | Pettinger | OTC |
| Phil | Quinlan | Quinlan & Taylor |
| Neil | Ramsden | Undercurrent News |
| Olav | Remøy | Remøy |
| Einar | Remøy | Arctic Swan |
| Tor-Edgar | Ripman | Norges Råfisklag |
| Eda | Roussel | FRAPP |
| Dwight | Russell | FFAW |
| John | Sackton | Seafood News |
| Brian | Samson | Premium Choice Shrimp Ltd. |
| Edgar | Samson | Premium Choice Shrimp Ltd. |
| Jacob | Schmidt | GEMBA Seafood Consulting |
| Martin | Schottenheimer | Jungbunzlauer GmbH |
| Søren | Schrøder | GEMBA Seafood Consulting A/S |
| Lisbeth | Schönemann-Paul | Royal Greenland |
| Mark | Seager | Youngs Seafood |
| Hans Ove | Semmingsen | Stella Polaris |

| First name | Last name | Company/Organisation |
|-------------|----------------|---------------------------------|
| Steve | Spicer | Ocean Choice |
| Boe | Spurré | Sirena A/S |
| Sondre | Stahlsberg | Finny Sirevaag AS |
| Heather | Starkes | FFAW |
| Kristin | Steen | Norway Prawns |
| Charlott | Stenberg | Marine Stewardship Council |
| Adelheid | Stenevik | Coldwater Prawns of Norway |
| Dmitry | Stepnov | Maguro |
| Kurt | Strey | Whitecap International Seafoods |
| Arild | Stulen | Finny Sirevaag AS |
| Keith | Sullivan | FFAW |
| Angela | Sundbäck | Agra Industrier AS |
| Christa | Svensson | Bornstein Seafoods Inc. |
| Matthew | Sykes | J. Sykes & Sons Ltd. |
| Martin | Sykes | J. Sykes & Sons Ltd. |
| Lars Lykke | Sørensen | Kangamiut Seafood |
| Thomas | Talund | GEMBA Seafood Consulting A/S |
| Kasper | Teilmann | GEMBA Seafood Consulting A/S |
| Anna Björk | Theodórsdóttir | Markó Partners |
| Mikael | Thinghuus | Royal Greenland |
| Behnan | Thomas | Eurofish |
| Lars Gunnar | Thomassen | Havfisk |
| Marc | Thompson | Uhrenholt Seafood |
| Fridrik | Thorsteinsson | Northcoast Seafoods Ltd. |
| Allen | Townsend | Iceland Seafood Barraclough LTD |
| Einar | Trulssen | Stella Polaris |
| Maria José | Trave | Budenheim Ibérica |
| Kjell-Arild | Tøfte | Skagerakfisk |
| Lars | Vedsted | Laitram Machinery |
| Knut Helge | Vestre | Coldwater Prawns of Norway |
| Alicia | Villegas | Undercurrent News |
| Thomas | Vorre Nielsen | Royal Greenland |
| Jerry | Ward | Qikiqtaaluk Corporation |
| Laurie | Weitkamp | NOAA Federal |
| Dominic | Welling | Intrafish |
| Klas | Westlund | Swedish Seafood Wholesales |
| Patrick | Westra | Heiploeg International BV |
| Craig | Whiffen | Ocean Choice International |
| Roger | Wik | Norway Prawns |
| Emma | Wilson | Royal Greenland Ltd |
| Libby | Woodhatch | Seafish |
| John | Woods | Greencore |
| Ottar | Yngvason | Icelandic Export Center Ltd. |
| Lise-Lotte | York | Royal Greenland |

List of delegates – organized by country

| Canada | | |
|------------|------------------|------------------------------------------------|
| First name | Last name | Company/Organisation |
| Halldór | Árnason | Barry Group |
| Phil | Barnes | Fogo Island Co-operative Society Ltd |
| Randolph | Bishop | Whitecap International Seafoods |
| Nathan | Boudreau | Premium Choice Shrimp Ltd. |
| John | Burt | Royal Greenland |
| Nelson | Bussey | FFAW |
| Derek | Butler | Association of Seafood Producers |
| Hector | Chiasson | FRAPP |
| Dennis | Coates | Clearwater Seafoods |
| Chris | Daley | Twilight Seafood Inspections |
| David | Decker | FFAW |
| Tom | Dooley | Director Sustainable Fisheries & Oceans Policy |
| Steinar | Engeset | HARBOUR GRACE SHRIMP CO. LTD. |
| Emma | Finn | High Commission of Canada |
| Wayne | Fowlie | Premium Choice Shrimp Ltd. |
| Shawn | Frank | Harbour Grace Shrimp Company |
| Rendell | Genge | FFAW |
| Joanne | Gibbons | Authentic Canadian Seafoods |
| Dominic | Gionet | FRAPP |
| Daniel | Gionet | FRAPP |
| Adeline | Grenier | The Canadian Embassy, Denmark |
| Luke | Hansen-Macdonald | Clearwater Seafoods |
| Alan | Hebenton | Ocean Choice International |
| Mike | Hollis | Clearwater Seafoods |
| Arnold | Langille | Clearwater Ocean Prawns |
| Jean | Lanteigne | FRAPP |
| Brian | McNamara | Newfound Resources Ltd. |
| Brian | Meaney | Government of Newfoundland and Labrador |
| Harold | Moore | Barry Group Inc. |
| Phil | Norris | Clearwater Seafoods |
| Dale | Oldford | Ocean Choice |
| Phil | Quinlan | Quinlan & Taylor |
| Eda | Roussel | FRAPP |
| Dwight | Russell | FFAW |
| Brian | Samson | Premium Choice Shrimp Ltd. |
| Edgar | Samson | Premium Choice Shrimp Ltd. |
| Heather | Starkes | FFAW |
| Kurt | Strey | Whitecap International Seafoods |
| Keith | Sullivan | FFAW |
| Jerry | Ward | Qikiqtaaluk Corporation |
| Craig | Whiffen | Ocean Choice International |

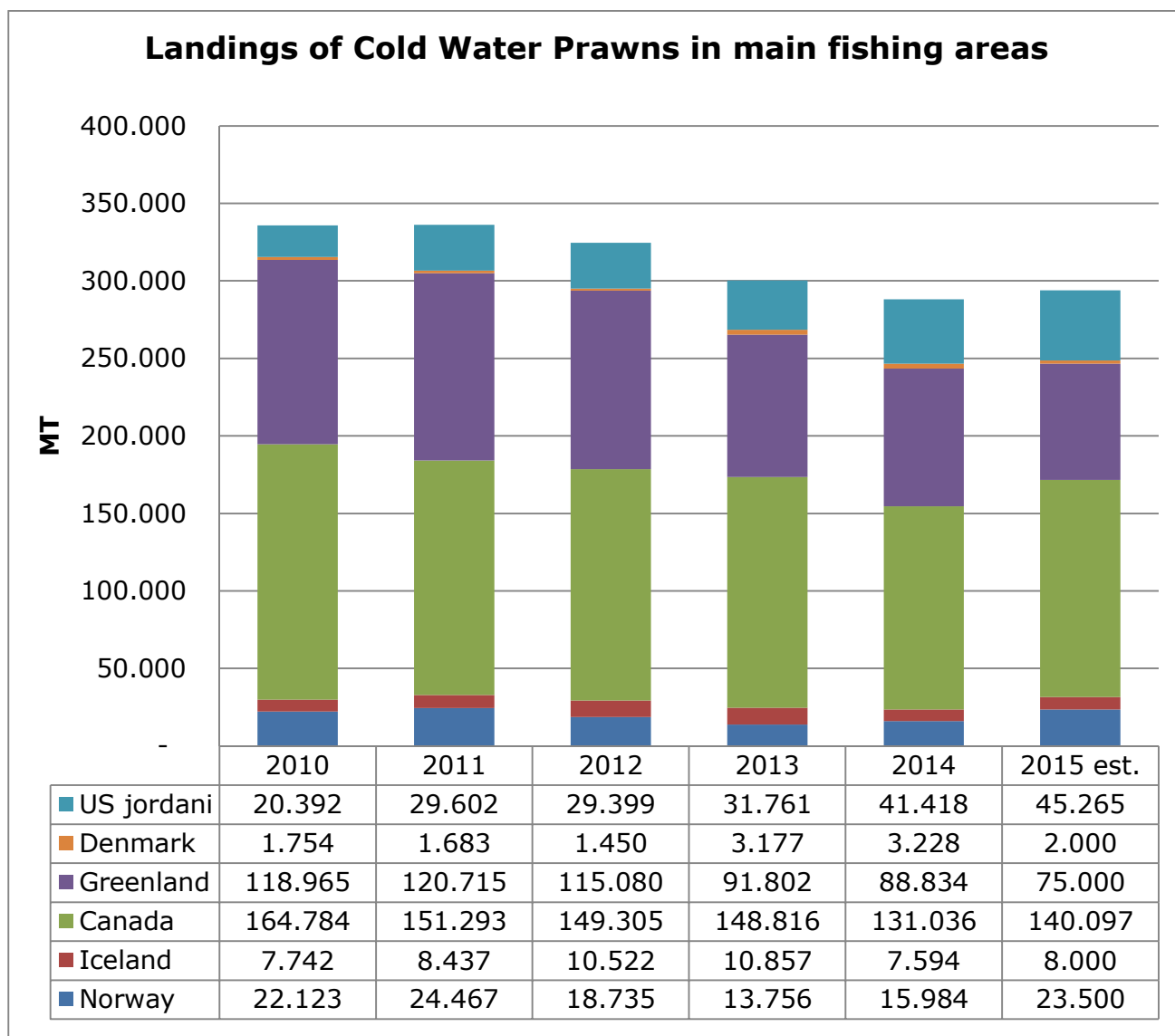
| Denmark | | |
|---------------|-----------------|------------------------------|
| First name | Last name | Company/Organisation |
| Aina | Afansjev | Eurofish |
| Ritta | Andreasen | Solea International |
| Peter | Bamberger | Danish Seafood Association |
| Daniel | Barslund | Ocean Prawns |
| Jørn-Ole | Bertelsen | Chrisfish Danmark A/S |
| Jan Henrik | Bredsand | Skagerakfisk |
| Jacob | Christiansen | Nordic Seafood |
| Henrik | Cordsen | Royal Greenland |
| Rene | Dandanell | Fiskeri Tidende |
| Eydun | Durhuus | MARESCO A/S |
| Henrik | Espersen | Ocean Prawns |
| Simone | Gasque | GEMBA Seafood Consulting |
| Claus | Hansen | Royal Greenland |
| Anette | Hemmingsen | Uhrenholt Seafood |
| Jens | Hoejrup | Sirena A/S |
| David | Horup | Canadian Embassy Denmark |
| Martin | Jacobsen | Northcoast Seafoods DK A/S |
| Simon | Jarding | Royal Greenland |
| Kristian | Jensen | Ocean Prawns |
| Lene Hartmann | Jensen | GEMBA Seafood Consulting A/S |
| Nicholai | Karlshøj | Northcoast Seafoods DK A/S |
| Jesper | Lauritzen | Iceberg Seafood A/S |
| Keld | Laursen | Polar Seafood Denmark A/S |
| Poul | Meldgaard | Danish Seafood Association |
| Jens Henrik | Møller | GEMBA Seafood Consulting A/S |
| Jan | Møller | Uhrenholt Seafood |
| Gert | Nielsen | Launis A/S |
| John | Nielsen | Naajaq Seafood |
| Per | Olesen | Claus Sørensen A/S |
| Lars | Olsen | Nordic Seafood |
| Peter | Pedersen | Ocean Prawns |
| Aleksandra | Petersen | Eurofish |
| Jacob | Schmidt | GEMBA Seafood Consulting |
| Søren | Schrøder | GEMBA Seafood Consulting A/S |
| Lisbeth | Schönemann-Paul | Royal Greenland |
| Boe | Spurré | Sirena A/S |
| Lars Lykke | Sørensen | Kangamiut Seafood |
| Thomas | Talund | GEMBA Seafood Consulting A/S |
| Kasper | Teilmann | GEMBA Seafood Consulting A/S |
| Mikael | Thinghuus | Royal Greenland |
| Behnan | Thomas | Eurofish |
| Lars | Vedsted | Laitram Machinery |
| Thomas | Vorre Nielsen | Royal Greenland |
| Lise-Lotte | York | Royal Greenland |

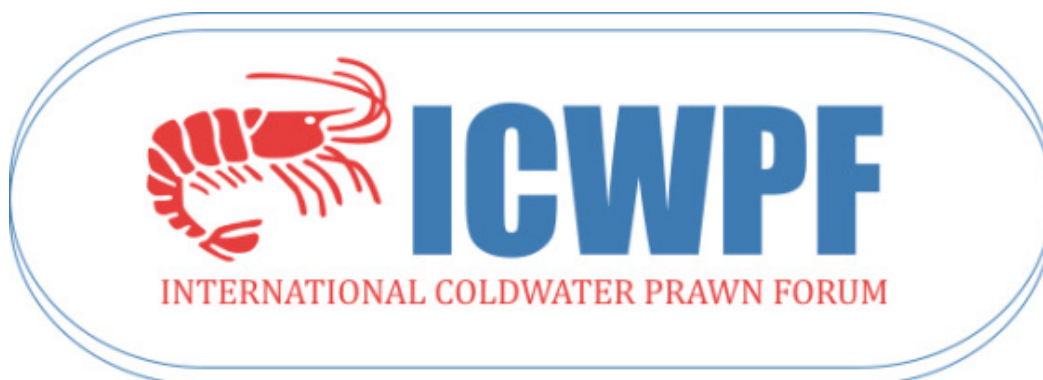
| Norway | | |
|-------------|----------------|----------------------------------------|
| First name | Last name | Company/Organisation |
| Johnny | Caspersen | Norges Råfisklag |
| Ulf | Fransson | Norway Prawns |
| Svein Ove | Haugland | Norges Råfisklag |
| Carsten | Hvingel | Institute of Marine Research, (Norway) |
| Tove | Isaksen | Norges Råfisklag |
| Ove | Johansen | Norwegian Seafood Council |
| Tom Harry | Klausen | Stella Poliaris |
| Tore | Lamborg | Coldwater Prawns of Norway |
| Jon-Arne | Larsen | Marina |
| Jørgen | Lund | North Atlantic Seafood Forum |
| Frank | Midtbøe | Rogaland Fiskesalgslag |
| Tone | Myklebust | Havfisk ASA |
| Karin | Olsen | Lyngen Reker |
| Kolbjørn | Pettersen | Coldwater Prawns of Norway |
| Øystein | Pettersen | sjomatgleder |
| Olav | Remøy | Remøy |
| Einar | Remøy | Arctic Swan |
| Tor-Edgar | Ripman | Norges Råfisklag |
| Hans Ove | Semningsen | Stella Polaris |
| Sondre | Stahlsberg | Finny Sirevaag AS |
| Kristin | Steen | Norway Prawns |
| Adelheid | Stenevik | Coldwater Prawns of Norway |
| Arild | Stulen | Finny Sirevaag AS |
| Angela | Sundbäck | Agra Industrier AS |
| Lars Gunnar | Thomassen | Havfisk |
| Einar | Trulssen | Stella Polaris |
| Kjell-Arild | Tøfte | Skagerakfisk |
| Knut Helge | Vestre | Coldwater Prawns of Norway |
| Roger | Wik | Norway Prawns |
| Iceland | | |
| Dan | Abbott | Icelandic Export Center Ltd. |
| Petur | Bjarnason | Guest of Honor |
| Arnthor Jon | Egilsson | Seafood Trading |
| Oskar | Gardarsson | Dogun ehf. |
| Einar | Gudbjornsson | Ispolar |
| Guðni | Gunnarsson | Markó Partners |
| Jon Edvald | Halldorsson | Holmadrangur |
| Arni | Halldorsson | FISK SEAFOOD ehf |
| Albert | Haraldsson | Kampi ehf |
| Brynjar | Ingason | Kampi ehf |
| Hilmar | Ivarsson | Dogun ehf. |
| Gunnar | Kristofersson | GK Seafood / Kangamiut |
| Elvar | Lund | Ispolar |
| Anton | Olafsson | Seafood Trading |
| Yngvi | Óttarsson | Icelandic Export Center Ltd. |
| Ivar | Palsson | Saevorur Ltd. |
| Anna Björk | Theodórsdóttir | Markó Partners |
| Ottar | Yngvason | Icelandic Export Center Ltd. |

| United Kingdom | | |
|----------------|--------------------|-----------------------------------|
| First name | Last name | Company/Organisation |
| Jonathan | Banks | Jonathan Banks Associates Ltd |
| Gavin | Bee | Iceland Seafood |
| Charles | Boardman | Icelandic Seachill |
| Carlos | Bohorquez | Gairloch Sea Foods |
| Samir | Chirchi | Whitecap Seafoods UK Limited |
| Matthew | Clarke | Uhrenholt Seafood |
| Simon | Dwyer | NASF UK/Seafox |
| Janet | Farmer | CanadaUK Partners |
| Karen | Galloway | KAGC Limited |
| Oliver | Giblin | Sea Products International Ltd |
| Louise | Harding | Henryson Foods International Ltd. |
| Chris | Harris | Bakkavor |
| Chris | Harris | The Big Prawn Company Ltd |
| Peter | Hunt | Guest of Honor |
| Ben | Ingham | Pacific West Foods (UK) Limited |
| Randall | Jennings | Royal Greenland Ltd |
| Rebecca | Macpherson-Johnson | Royal Greenland Ltd |
| Magnus Thor | Magnusson | Icelandic Seachill |
| Neil | Ramsden | Undercurrent News |
| Mark | Seager | Youngs Seafood |
| Steve | Spicer | Ocean Choice |
| Martin | Sykes | J. Sykes & Sons Ltd. |
| Matthew | Sykes | J. Sykes & Sons Ltd. |
| Marc | Thompson | Uhrenholt Seafood |
| Fridrik | Thorsteinsson | Northcoast Seafoods Ltd. |
| Allen | Townsend | Iceland Seafood Barraclough LTD |
| Alicia | Villegas | Undercurrent News |
| Dominic | Welling | Intrafish |
| Emma | Wilson | Royal Greenland Ltd |
| Libby | Woodhatch | Seafish |
| John | Woods | Greencore |
| United States | | |
| Nick | Edwards | Oregon Trawl Commission |
| Ted | Gibson | OTC |
| Timothy | Karutz | Laitram Machinery |
| Charles | Kirschbaum | Pacific Seafood |
| Rex | Leach | OTC |
| Brad | Pettinger | OTC |
| John | Sackton | Seafood News |
| Christa | Svensson | Bornstein Seafoods Inc. |
| Laurie | Weitkamp | NOAA Federal |
| Sweden | | |
| Leif | Axelson | Svenska Havdelikatesser AB |
| Krishan | Kent | Orkla Foods |
| Charlott | Stenberg | Marine Stewardship Council |
| Klas | Westlund | Swedish Seafood Wholesales |

| Netherlands | | |
|---------------------------------------|---------------------------------------------|---------------------------------------------------------------------------------------------------|
| First name | Last name | Company/Organisation |
| Camiel Lian Dirk-Jan Patrick | Derichs Heinhuis Parlevliet Westra | Marine Stewardship Council Rabobank Heiploeg International BV. Heiploeg International BV |
| Greenland | | |
| Tønnes Kaka Toke Jørgen Isak | Berthelsen Fridorff Hansen Olsen | KNAPK Gov. of Greenland Gov. of Greenland |
| Germany | | |
| Martin Martin | Luedtke Schottenheimer | Marisco GmbH Jungbunzlauer GmbH |
| Chile | | |
| Dmitry | Stepnov | Maguro |
| China | | |
| Gao | Linming | Everfish Int. Ltd |
| Estonia | | |
| Mark | Mägi | Subland |
| Spain | | |
| Maria José | Trave | Budenheim Ibérica |
| Poland | | |
| Magdalena | Juncewicz | Resko sp. z o.o. |

The development in landings of cold water prawns from main fishing areas





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